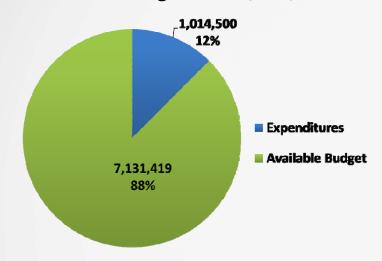




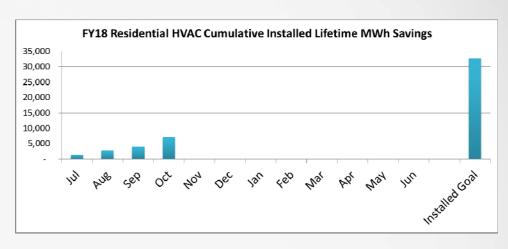


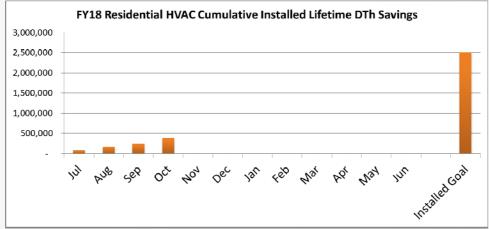
FY18 Incentive Budget: \$8,145,919



Program Highlights

Held five technical trainings

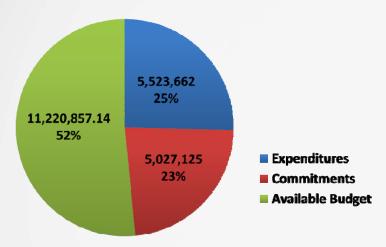




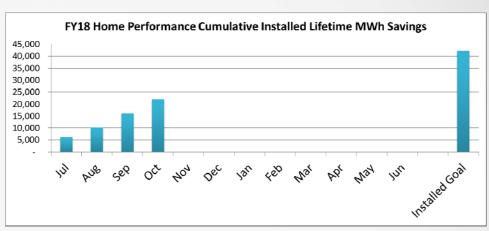


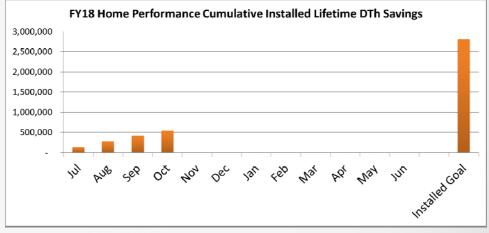
HOME PERFORMANCE WITH ENERGY STAR®

FY18 Incentive Budget: \$21,771,644



- Received close to forty contractor co-op advertising applications, focusing on promoting HPwES through various media channels
- Two new contractor firms attended monthly orientation
- Targeted outreach to plumbers

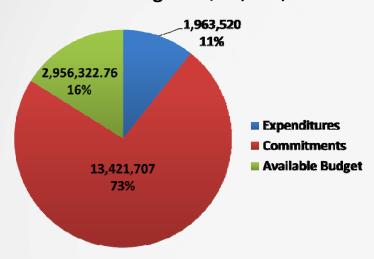




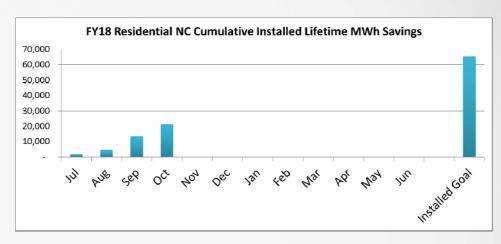


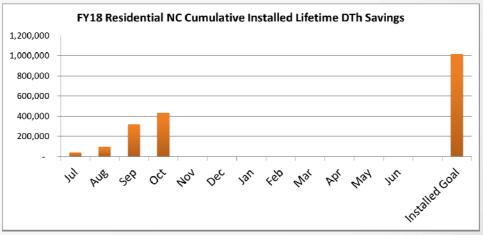
RESIDENTIAL NEW CONSTRUCTION

FY18 Incentive Budget: \$18,341,549



- Held an RNC Stakeholder meeting with Raters, TRC team, BPU and DCA
- Targeted outreach to architects
- Supported four builder related events



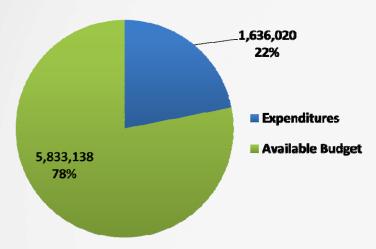




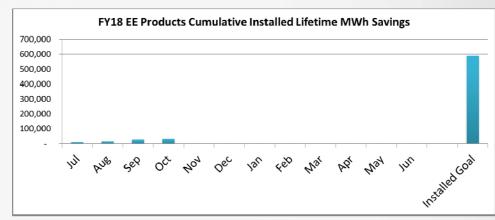


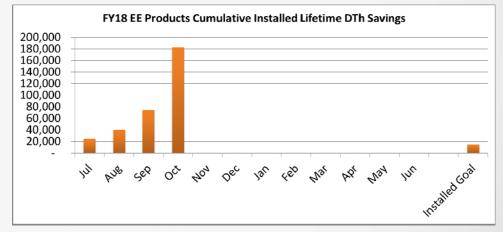
(INCLUDES: RETAIL LIGHTING, APPLIANCE REBATES AND RECYCLING)

FY18 Incentive Budget: \$7,469,158



- Clothes Washers continue to remain the most popular appliance measure, with more than twice as many rebates as the Clothes Dryers
- Retail lighting remains closed



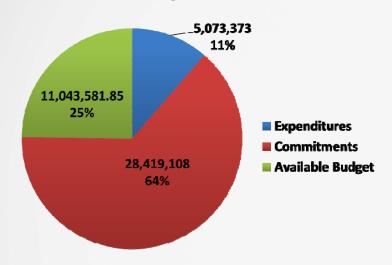


C&I RETROFIT

(SMARTSTART BUILDINGS)

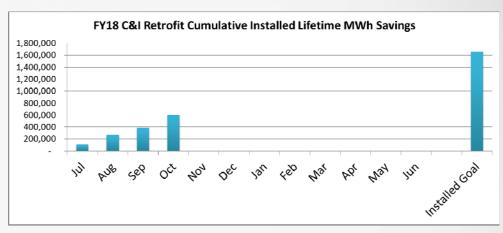


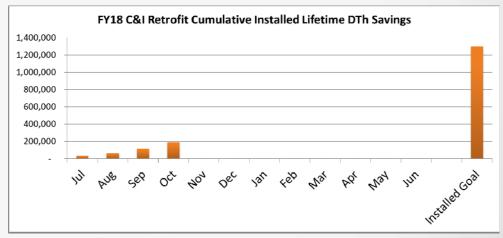
FY18 Incentive Budget: \$44,536,063



Program Highlights

Over three hundred new application approvals representing \$2.1M

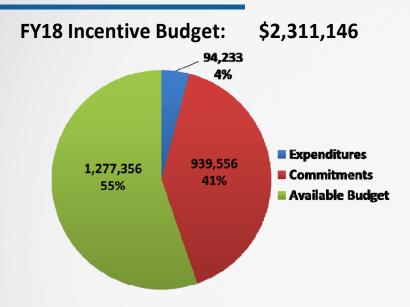




C&I NEW CONSTRUCTION

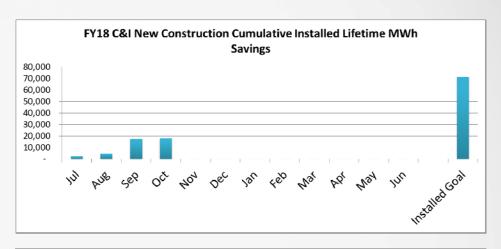
(SMARTSTART BUILDINGS)

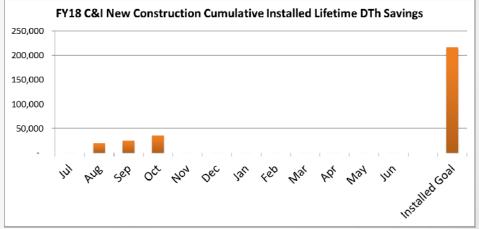




Program Highlights

No notable highlights

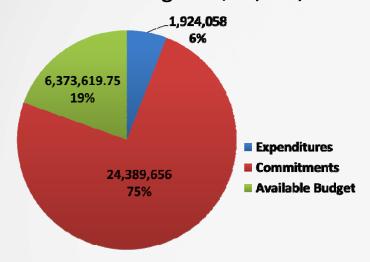




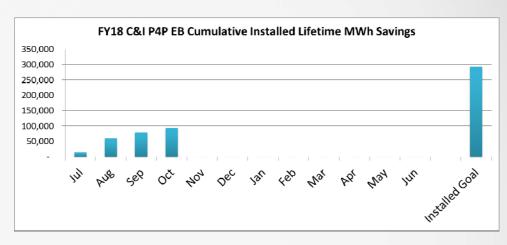


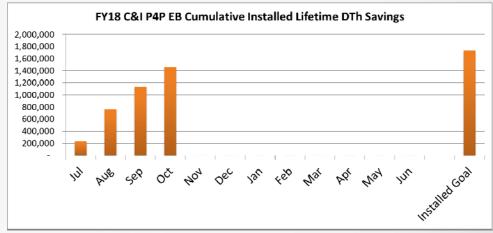
PAY FOR PERFORMANCE - EXISTING BUILDINGS

FY18 Incentive Budget: \$32,687,334



- Three new Energy Reduction Plan approvals
- Four new installation reports approved
- Three new post-benchmarking reports approved

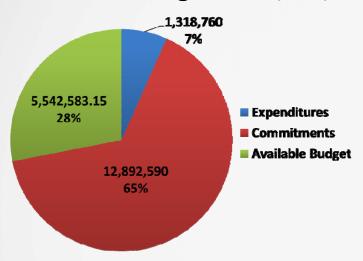




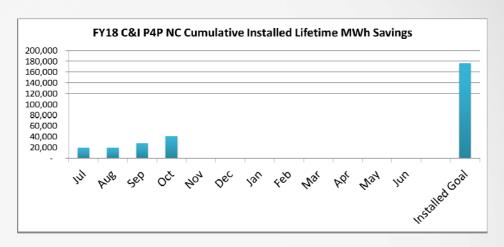


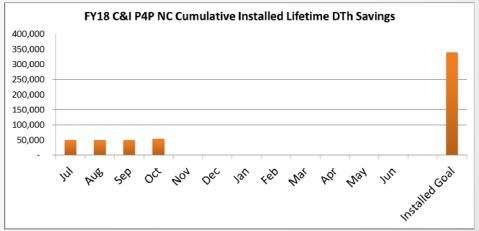
PAY FOR PERFORMANCE - NEW CONSTRUCTION

FY18 Incentive Budget: \$19,753,933



- One new as-built approved
- One commissioning report approved

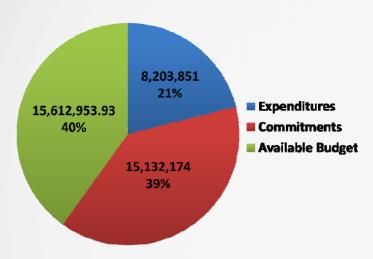






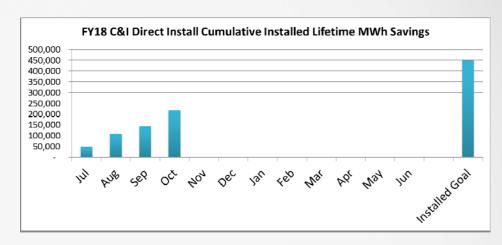


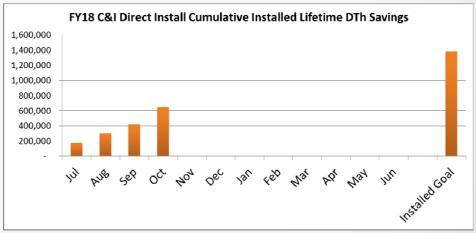
FY18 Incentive Budget: \$38,948,979



Program Highlights

 Continued pattern of strong commitments per month (\$2.74M)

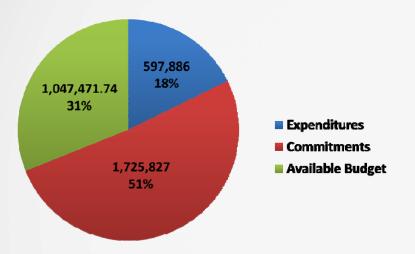






LOCAL GOVERNMENT ENERGY AUDIT

FY18 Incentive Budget: \$3,371,185



Program Highlights

Sixty-two new audit reports delivered

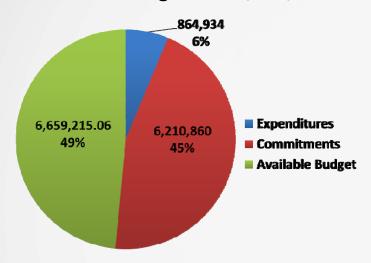
Note: The LGEA shows no installed savings as there are no associated savings with an energy audit.



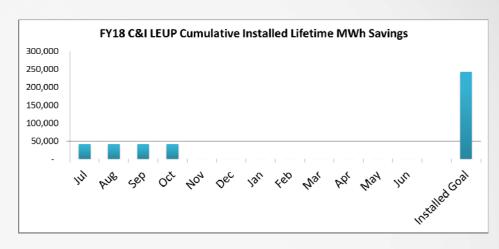


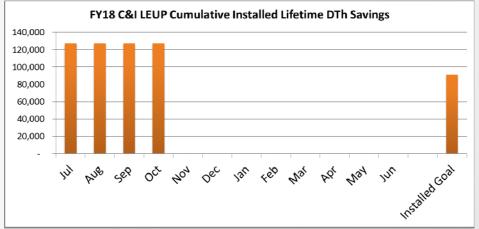
LARGE ENERGY USERS PROGRAM

FY18 Incentive Budget: \$13,735,009



- Two new enrollments received
- Two new Final Energy Efficiency Plan approvals

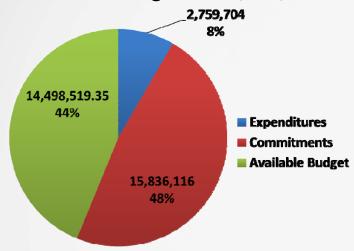






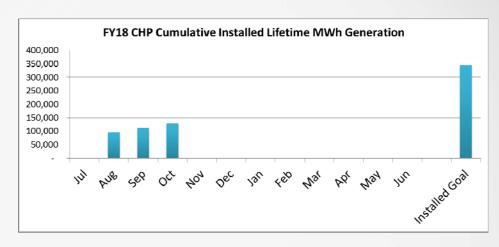


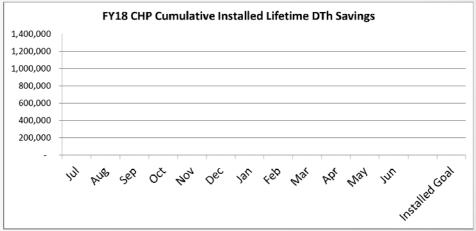
FY18 Incentive Budget: \$33,094,339



Program Highlights

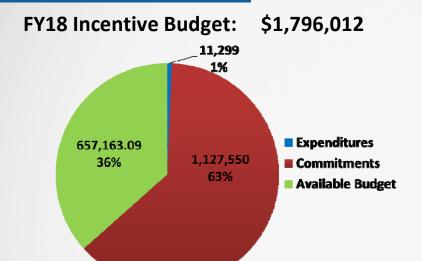
 Eleven projects in the technical review queue, totaling almost \$1.9M in incentives and 1MW of capacity





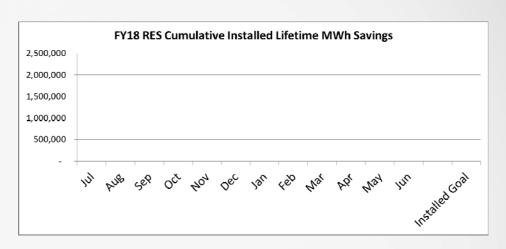


RENEWABLE ELECTRIC STORAGE



Program Highlights

- The program is not accepting new applications in FY18
- Applications received the last week of FY17 are under review



Note: There are no installed savings as none of the approved projects were completed



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