



# FY18 NJCEP Reporting\*

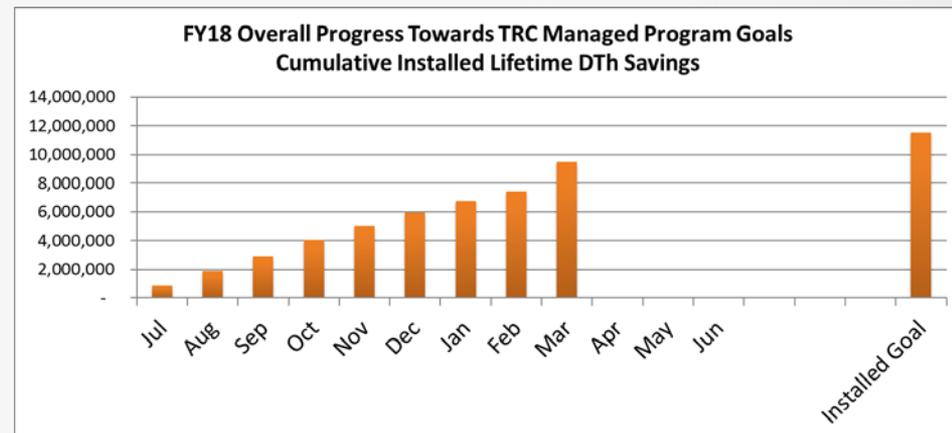
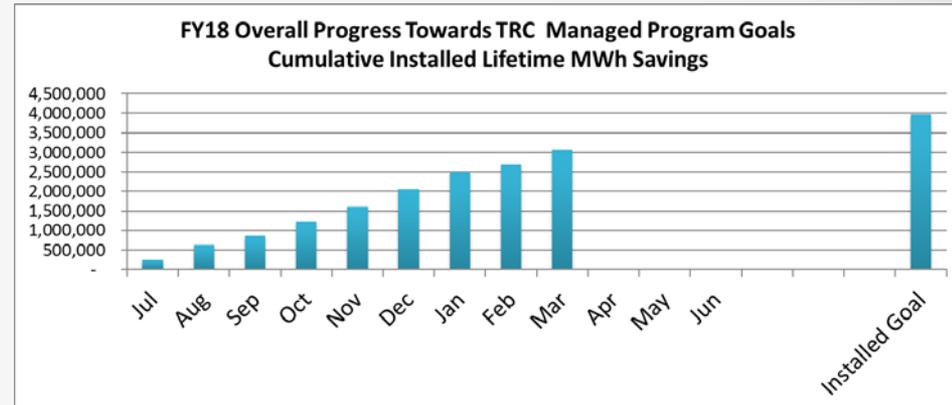
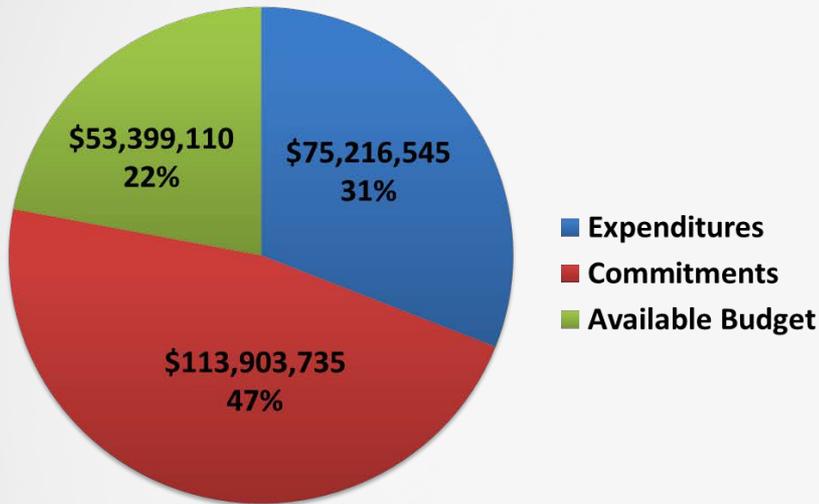
## as of March 2018

\*Note: the results presented here are preliminary and are subject to change

# OVERALL PROGRESS TOWARDS TRC MANAGED PROGRAM GOALS



**FY18 Incentive Budget: \$242,519,390**

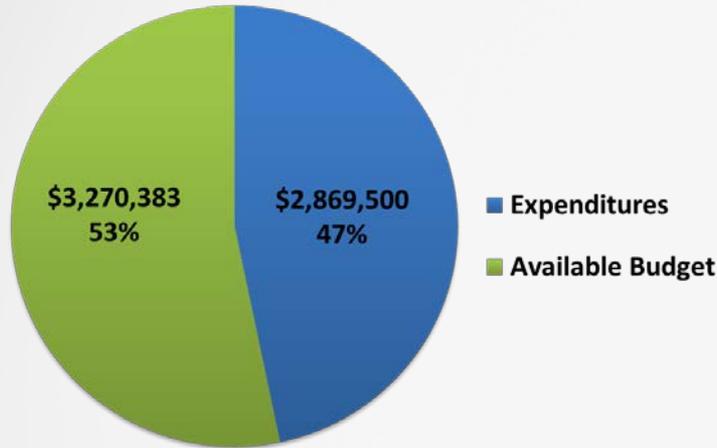


Note: The MWh goal was developed assuming the retail lighting program would restart in mid-FY18, however, it remains closed and the MWh savings will be below goal as a result.



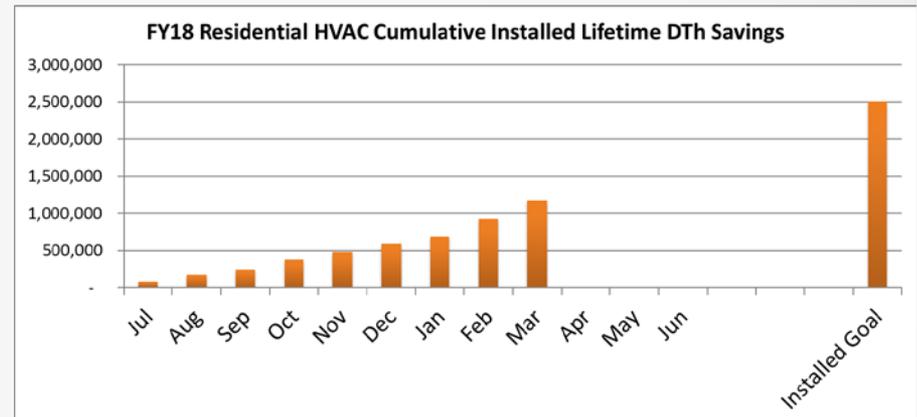
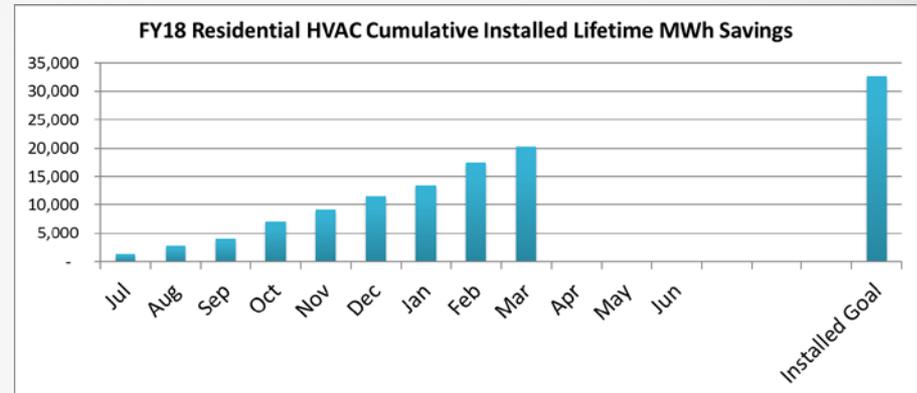
# RESIDENTIAL HVAC

**FY18 Incentive Budget: \$6,139,883**



## Program Highlights

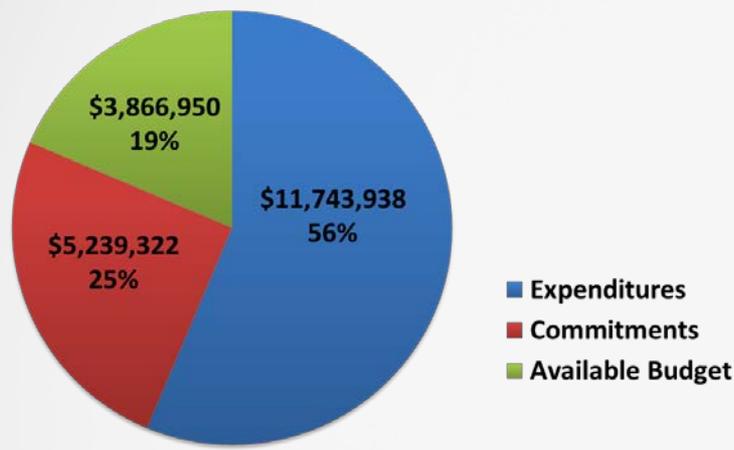
- 154 HVAC applications were received; of this total 72 new HVAC contractors submitted 98 applications in March as a result of contact with the enhanced outreach team
- Four HVAC companies submitted advertising through the co-op program
- Conducted five HVAC Trainings
- State Energy Program (SEP) funding remaining as of 03/31/18: \$119,896



# HOME PERFORMANCE WITH ENERGY STAR®

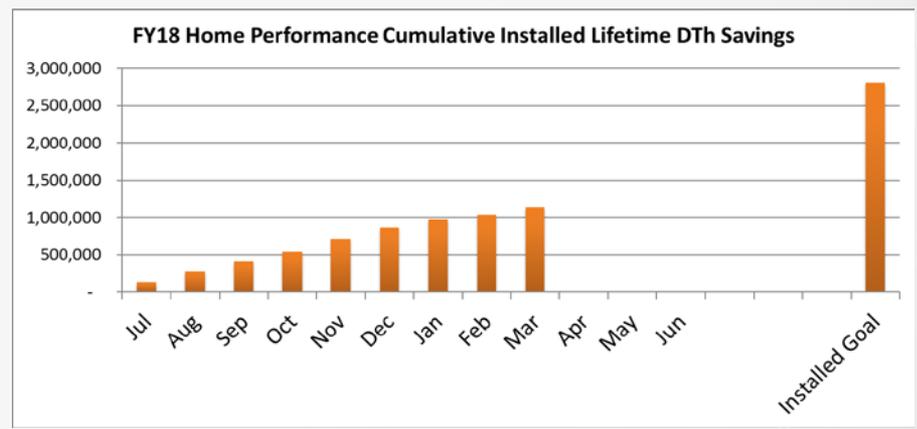
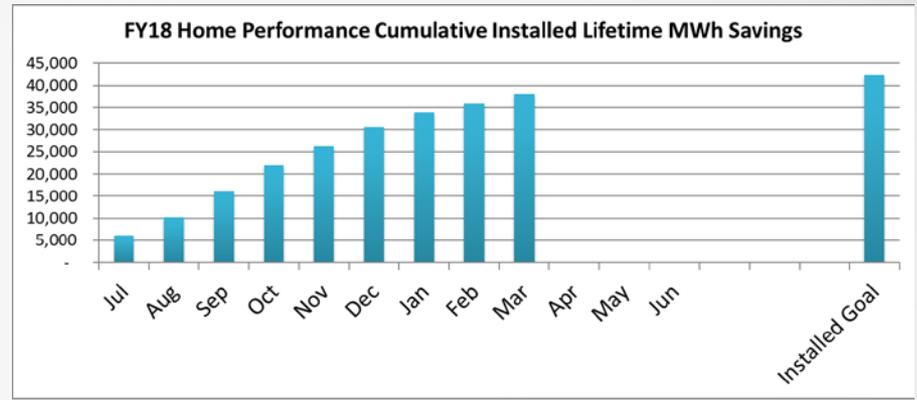


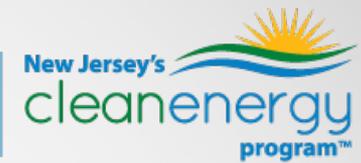
**FY18 Incentive Budget: \$20,850,210**



## Program Highlights

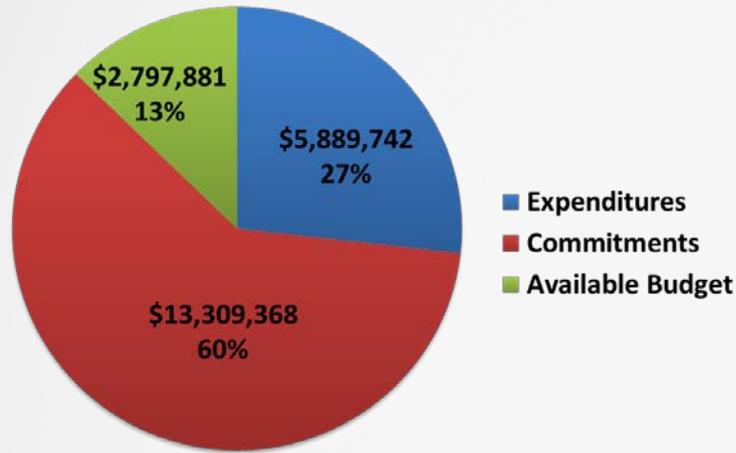
- Seven firms attended New Contractor Orientation
- Over \$205,000 of co-op advertising incentives have been submitted for consideration since this component re-opened in August
- State Energy Program (SEP) funding remaining as of 03/31/18: \$111,599





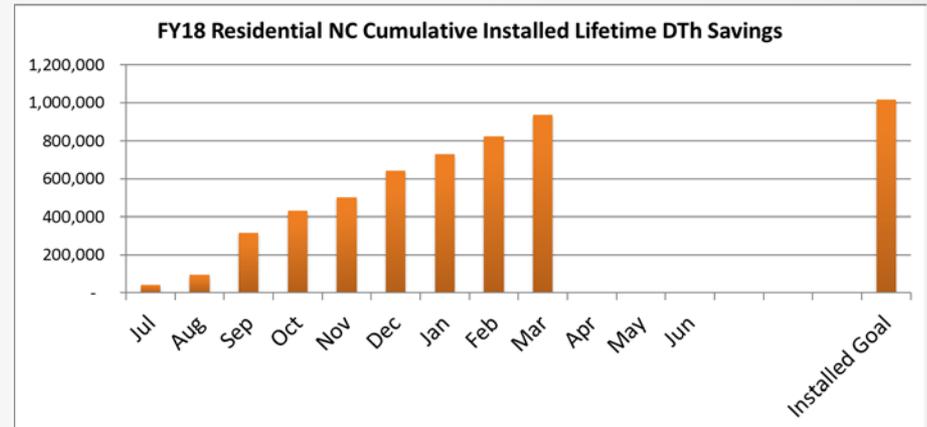
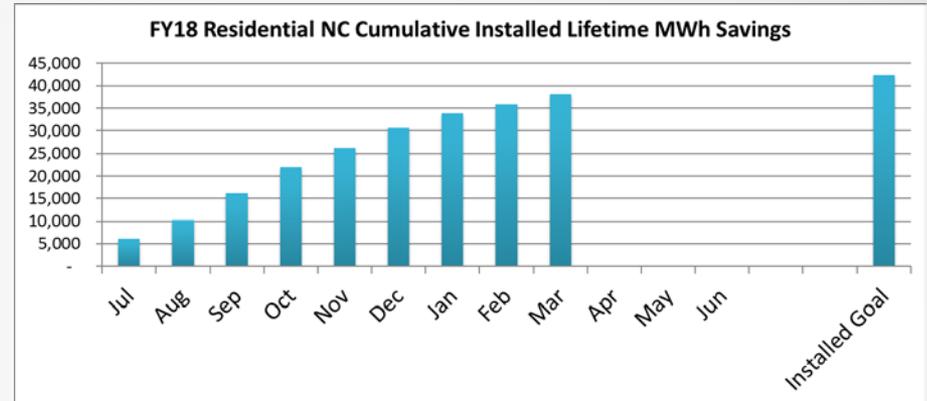
# RESIDENTIAL NEW CONSTRUCTION

**FY18 Incentive Budget: \$21,996,991**



## Program Highlights

- Two builders submitted co-op advertising for approval to promote energy efficient homes

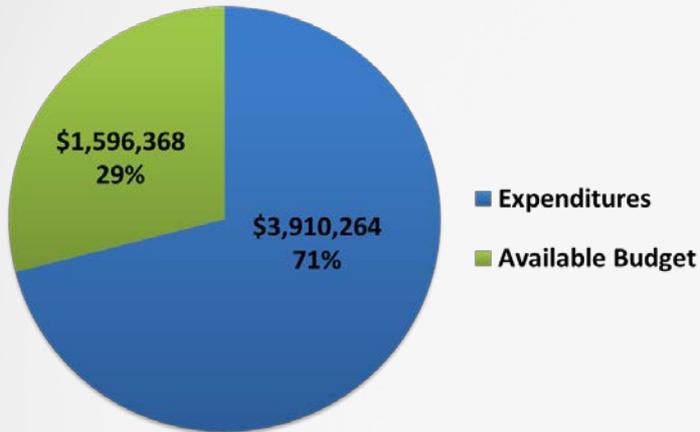


# ENERGY EFFICIENT PRODUCTS

(INCLUDES: APPLIANCE REBATES AND RECYCLING, RETAIL LIGHTING)

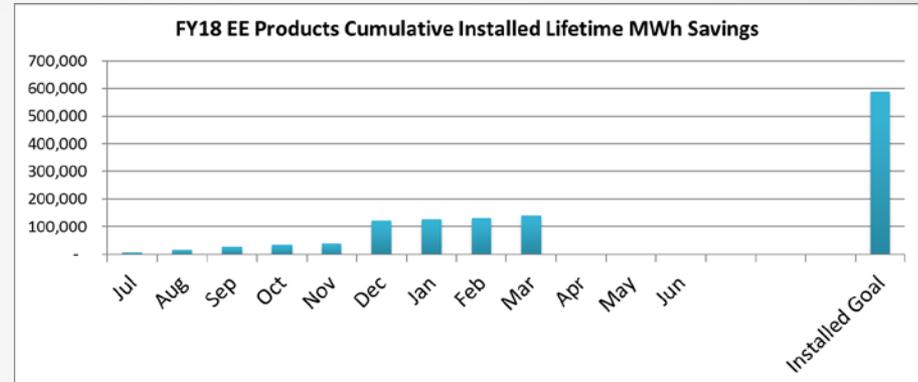


**FY18 Incentive Budget: \$5,506,632**

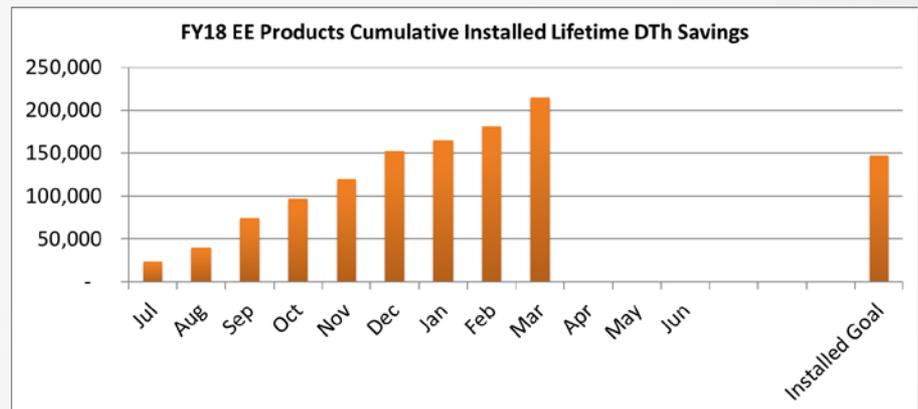


## Program Highlights

- Received almost 20% more appliance rebate applications compared to this time last year
- Retail lighting remains closed



Note: The MWh goal was developed assuming the retail lighting program would restart in mid-FY18, however, it remains closed and the MWh savings will be below goal as a result. The savings that are depicted to date are associated with the appliance recycling/rebate components of the program, as well as a portion from FY17 lighting invoices paid in FY18.

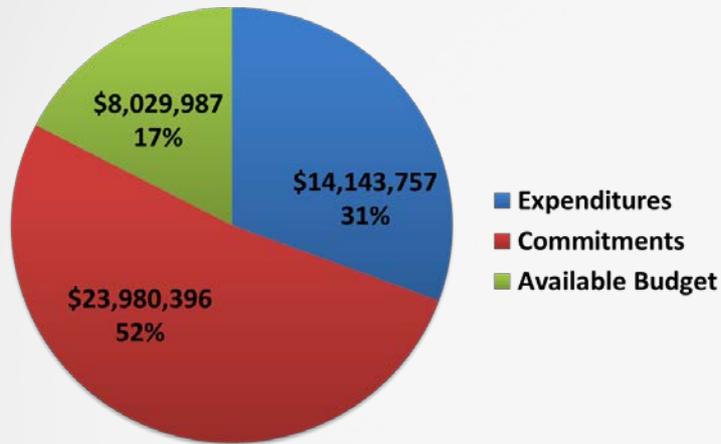


# C&I RETROFIT

(SMARTSTART BUILDINGS)

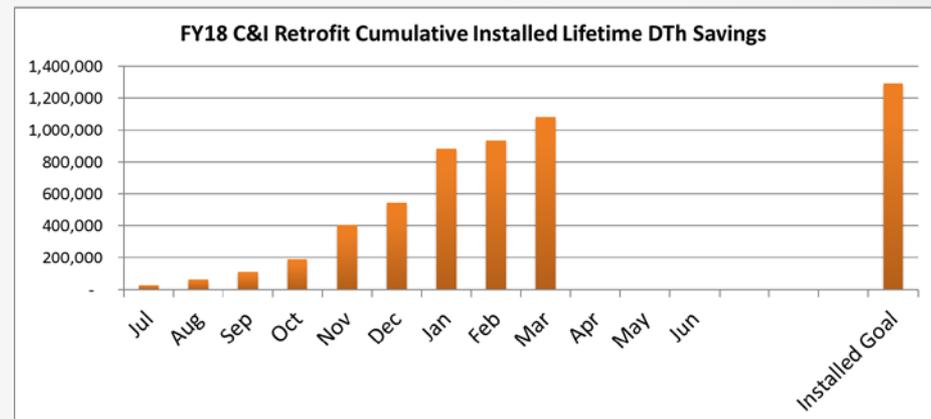
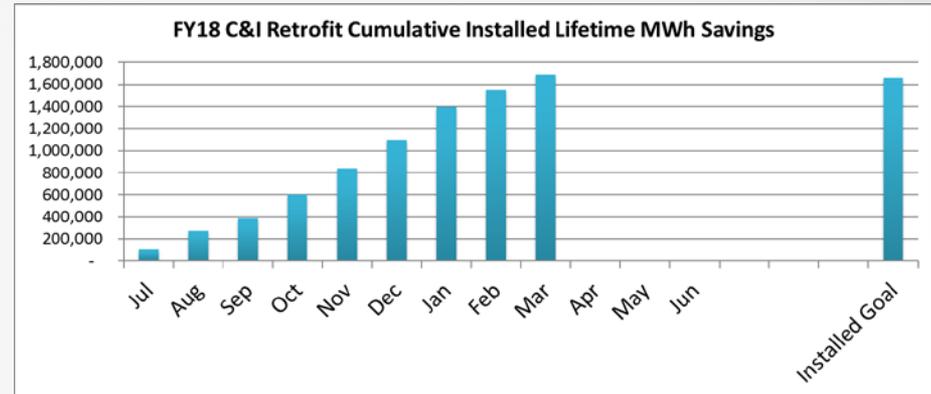


**FY18 Incentive Budget: \$46,154,141**



## Program Highlights

- Large custom HVAC project completion for a car dealership in North Jersey
- 205 applications approved for total potential incentives of \$1.6M
- 195 project completions representing \$1.1M in incentive payments
- The Customer Tailored Pilot Program had one new enrollment and completed four scoping sessions

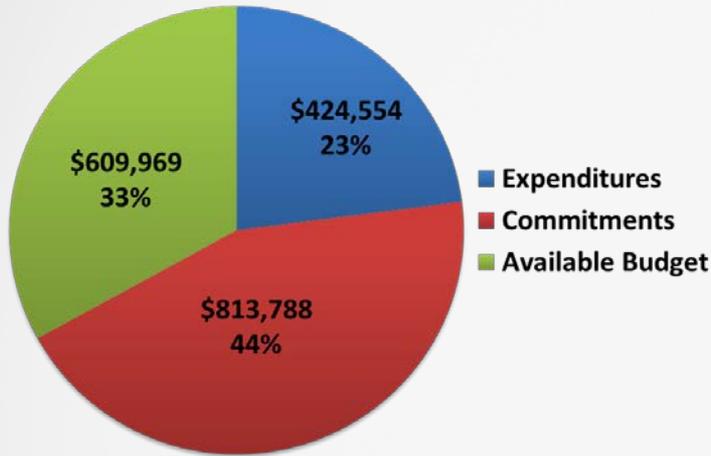


# C&I NEW CONSTRUCTION

(SMARTSTART BUILDINGS)

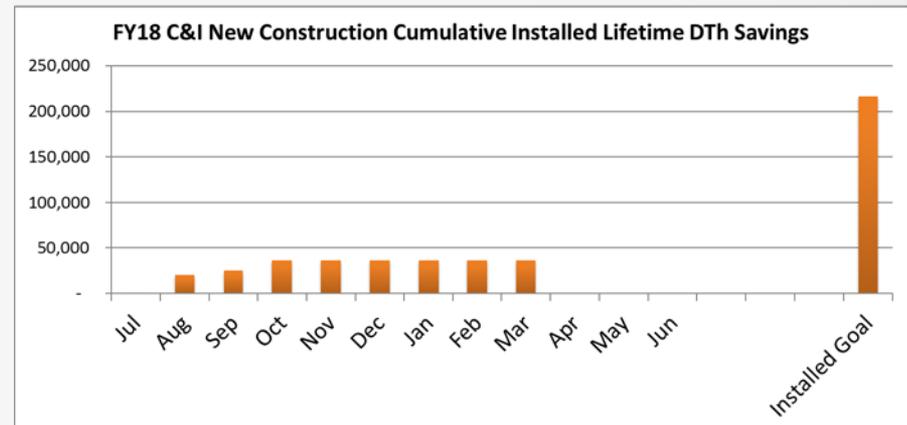


**FY18 Incentive Budget: \$1,848,311**



## Program Highlights

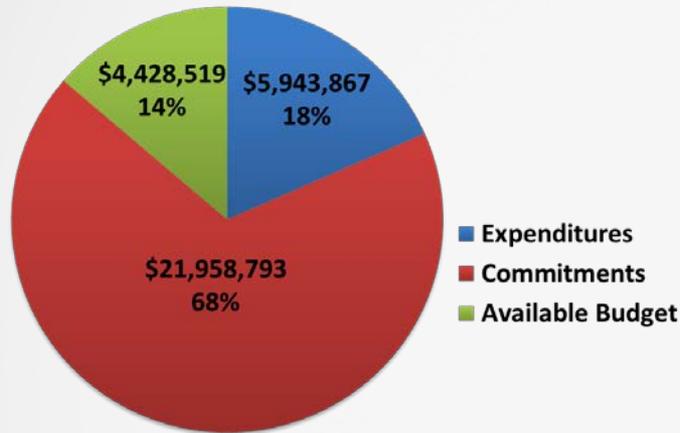
- No notable highlights



# PAY FOR PERFORMANCE – EXISTING BUILDINGS

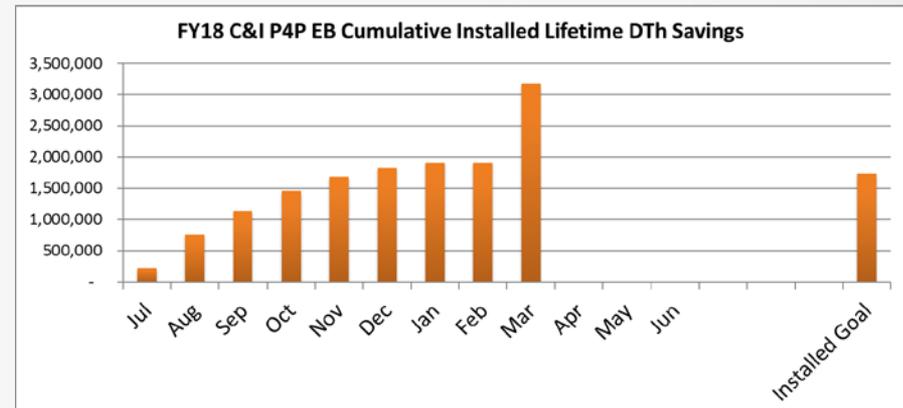
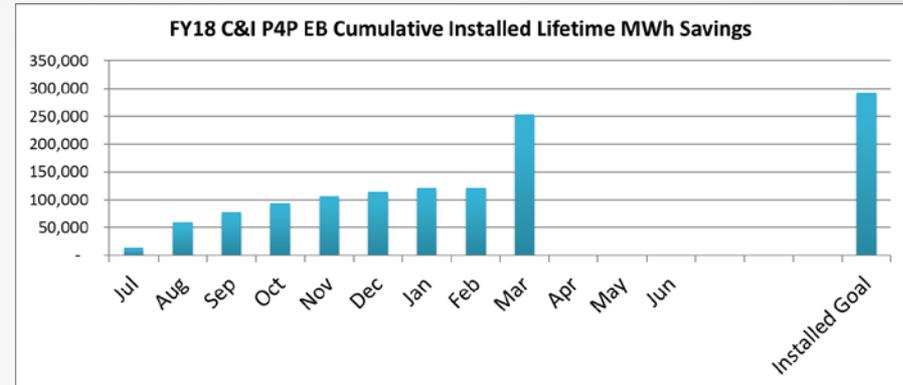


**FY18 Incentive Budget: \$32,331,179**



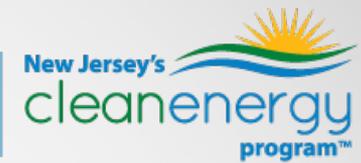
## Program Highlights

- Received 11 new applications, 2 Energy Reduction Plans and 3 Installation Reports
- Approved 7 applications, 2 Energy Reduction Plans, 22 Installation Reports and 6 Savings Verification Reports
- New Commitments: \$1,184,588
- Incentives Paid: \$525,696

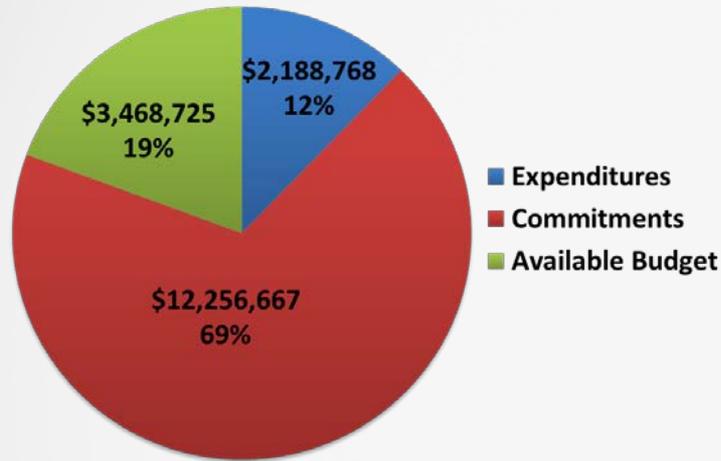


Note: The higher than anticipated thermal savings are due to projects being completed with high gas savings.

# PAY FOR PERFORMANCE - NEW CONSTRUCTION

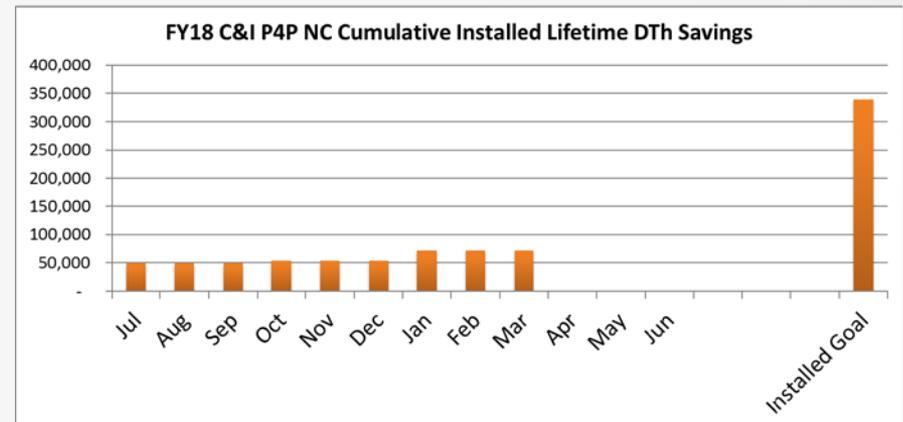
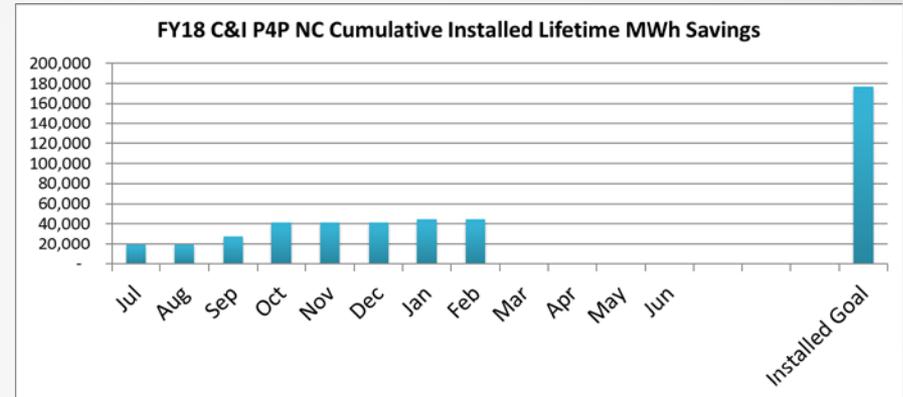


**FY18 Incentive Budget: \$17,914,160**



## Program Highlights

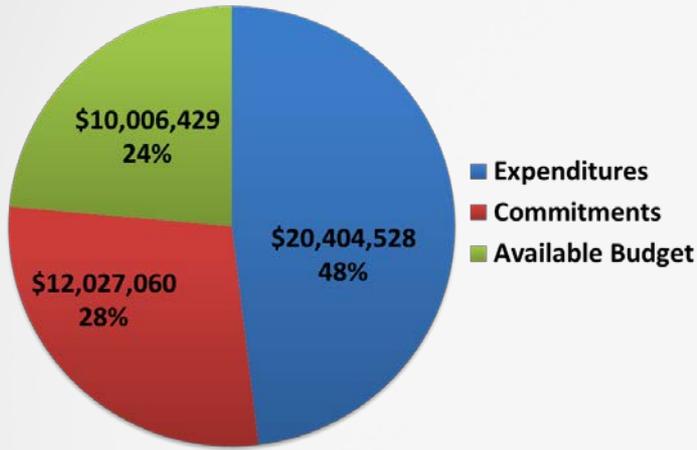
- Received one new application, 4 As-Built Plans and one Commissioning Report
- Approved one Energy Reduction Plan, 2 As-Built Plans and one Commissioning Report
- New Commitments: \$79,196
- Incentives Paid: \$9,039



# DIRECT INSTALL

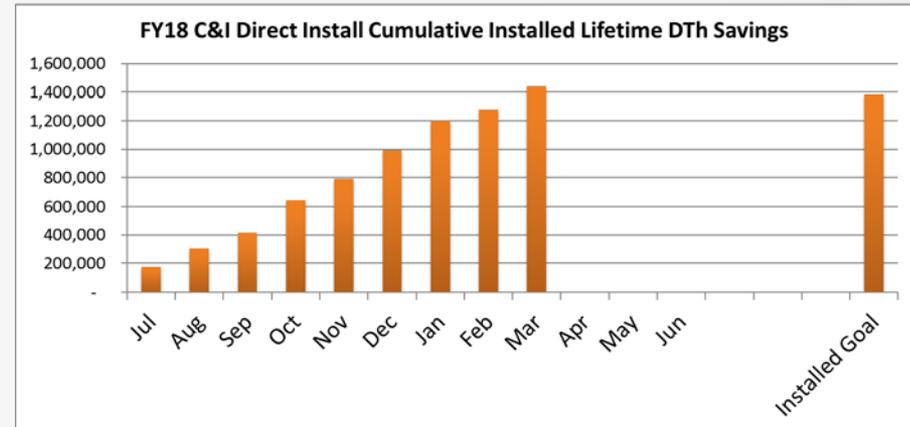
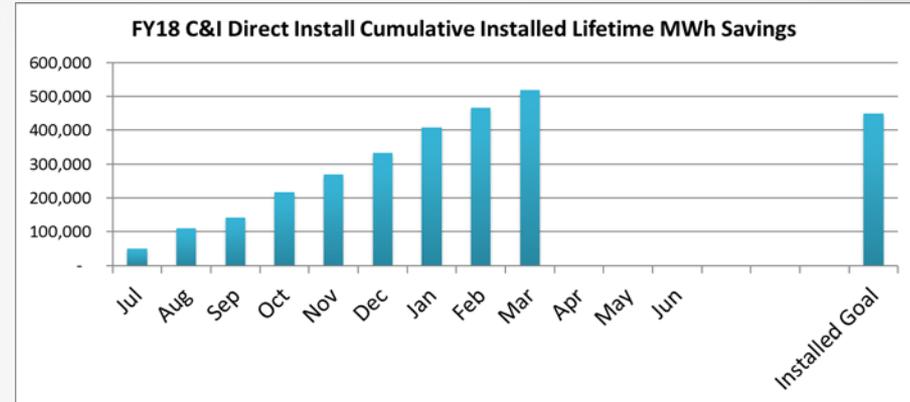


**FY18 Incentive Budget: \$42,438,017**



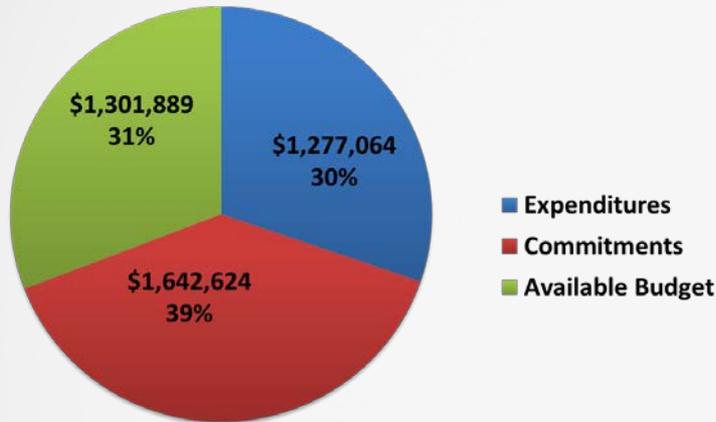
## Program Highlights

- Unique oil to gas conversion project within an elementary school – replacement of 1 old oil-fired boiler and 2 smaller gas-fired units with an efficient gas series boiler approach
- \$2.3 M in new commitments
- \$2.3 M in expenditures / payments
- State Energy Program (SEP) funding is fully committed



# LOCAL GOVERNMENT ENERGY AUDIT

**FY18 Incentive Budget: \$4,221,577**



Note: The LGEA shows no installed savings as there are no associated savings with an energy audit.

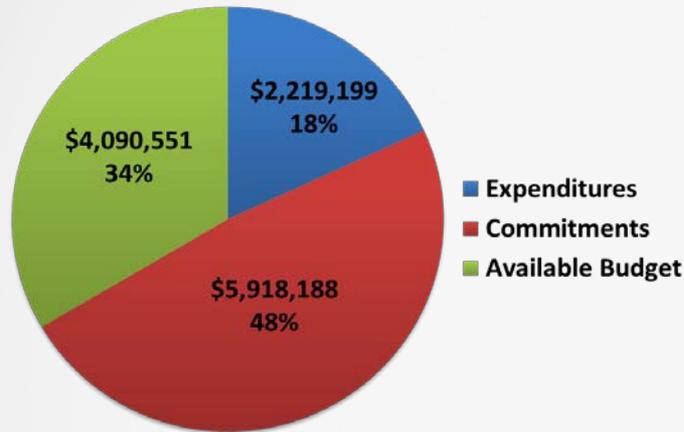
## Program Highlights

- 100 audit reports delivered for the following entity types:
  - 5 Municipalities
  - 12 School Districts
  - 1 Community College
  - 1 Non-Profit



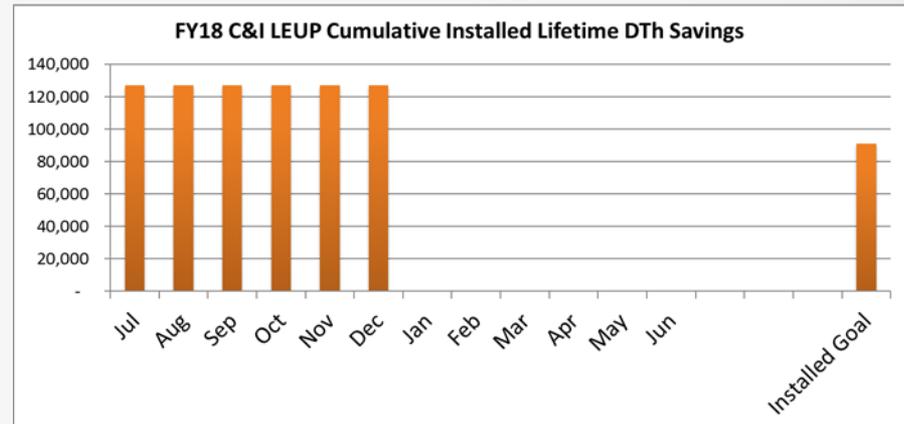
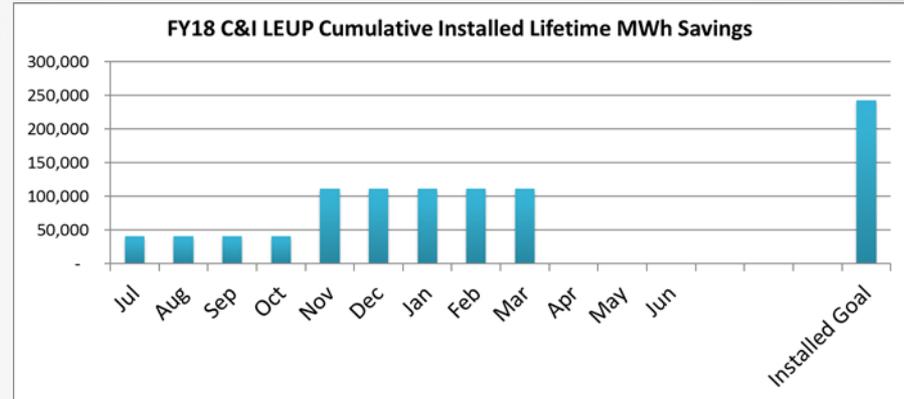
# LARGE ENERGY USERS PROGRAM

**FY18 Incentive Budget: \$12,227,938**



## Program Highlights

- 4 New Enrollments – Of these, one entity brought in via Outreach Team who last participated in 2014
- 1 Enrollment Approved
- 2 Energy Efficiency Plans Approved (1 Draft/1 Final)
- 3 Projects Close-outs Received / Under Review

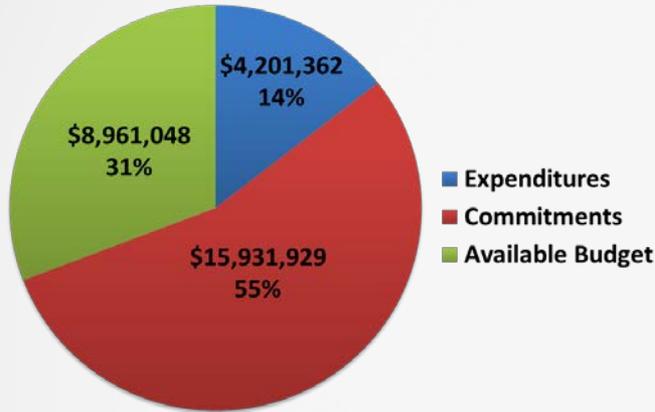


Note: The gas savings for this program are exceeding the goal. With a small volume program like LEUP, with a high volatility of savings, it is challenging to estimate the savings when the goals are being set.

# COMBINED HEAT & POWER

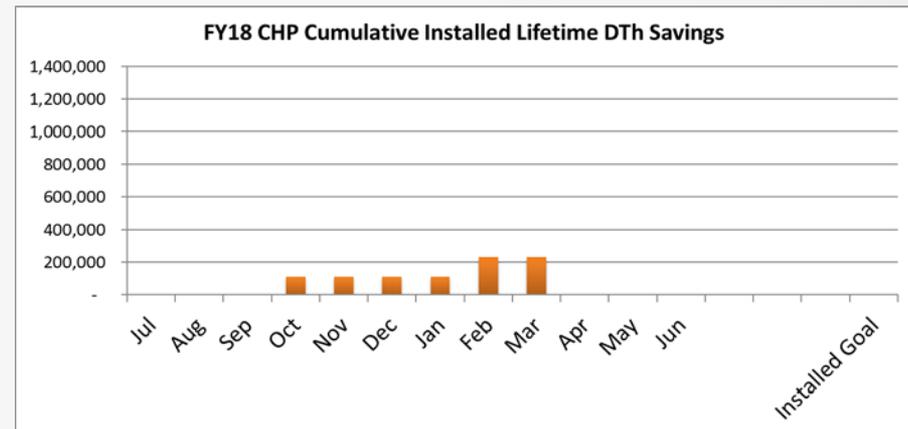
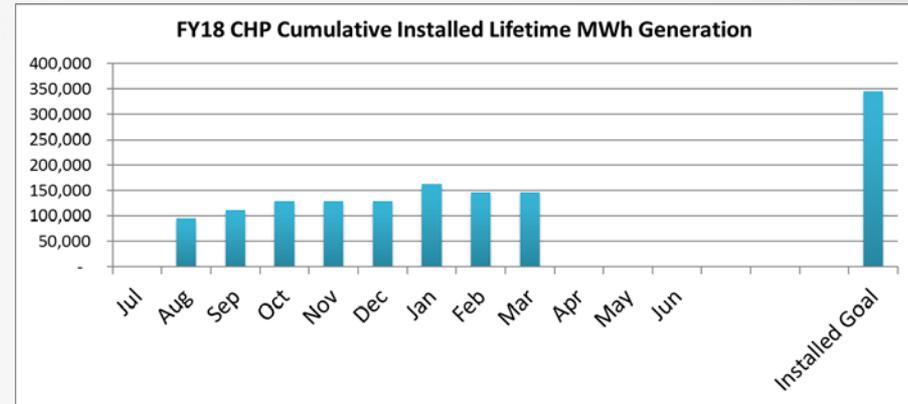


**FY18 Incentive Budget: \$29,094,339**



## Program Highlights

- 5 projects in the technical review queue, totaling approximately \$5.5M in incentives and 7MW of capacity



# RENEWABLE ELECTRIC STORAGE



**FY18 Incentive Budget: \$1,799,798**



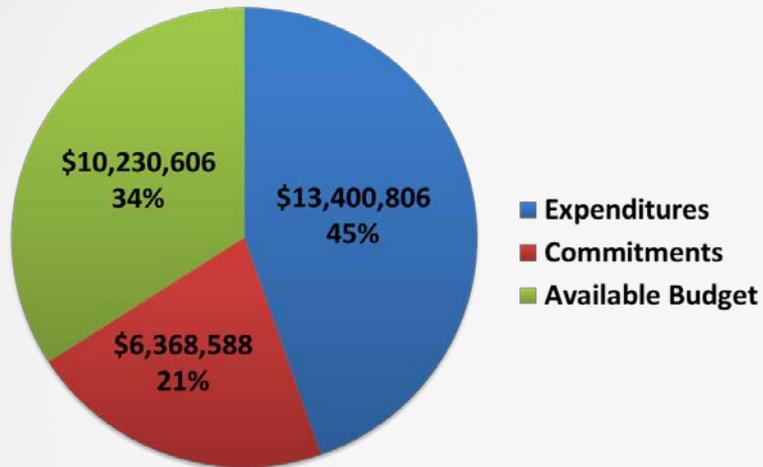
## Program Highlights

- The program is not accepting new applications in FY18
- One application received the last week of F17 is in process

# COMFORT PARTNERS



**FY18 Incentive Budget: \$30,000,000**



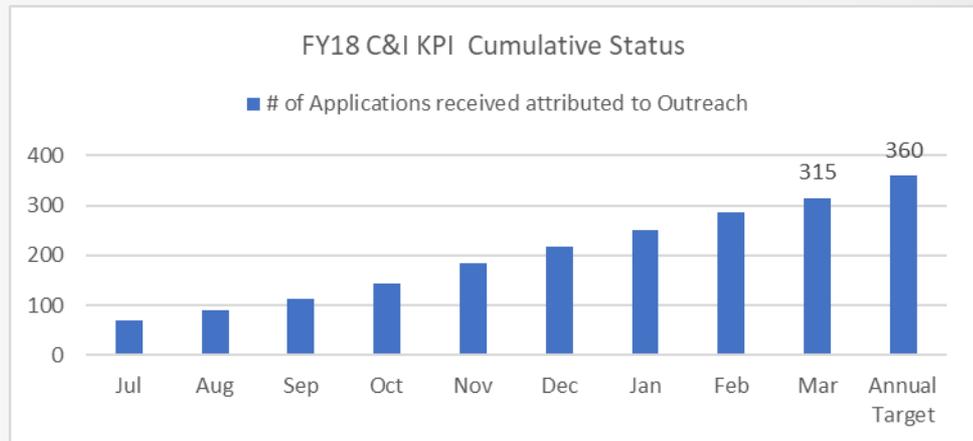
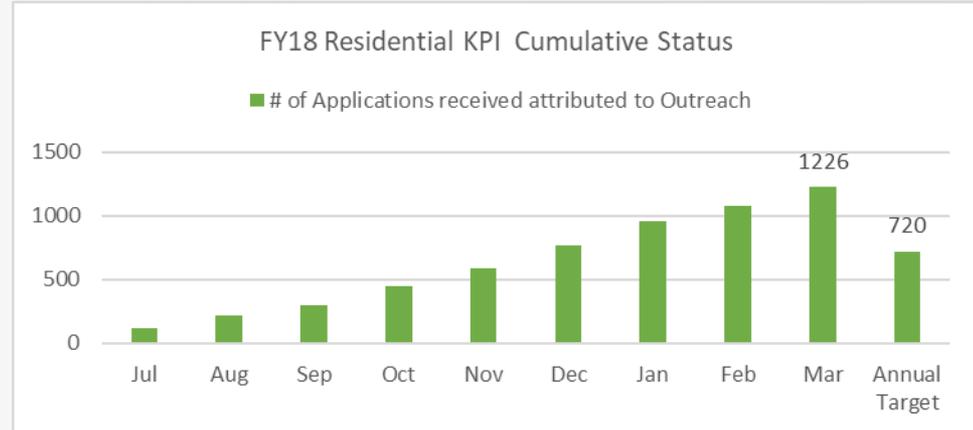
- Installed Cumulative Lifetime Savings
  - 25,397 MWh
  - 3,298,345 DTh

# ENHANCED OUTREACH



## Program Highlights

- Approximately 9.9% of Residential HVAC applications and 8.3% of C&I applications have come in as a result of outreach efforts (July 1-March)
- In support of the CTEEP pilot, the outreach team is working with the NJIT Clean Energy Learning Center to develop a contractor-focused webinar
- Engaged over 100 school facility managers and trade allies at the annual NJ School Buildings & Grounds Expo
- Outreach team members worked with local governments and as a result saw LGEA applications for 7 entities and 22 buildings submitted this month



Note: Residential applications are HVAC only. C&I applications do not include LGEA.



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