



FY18 NJCEP Reporting*

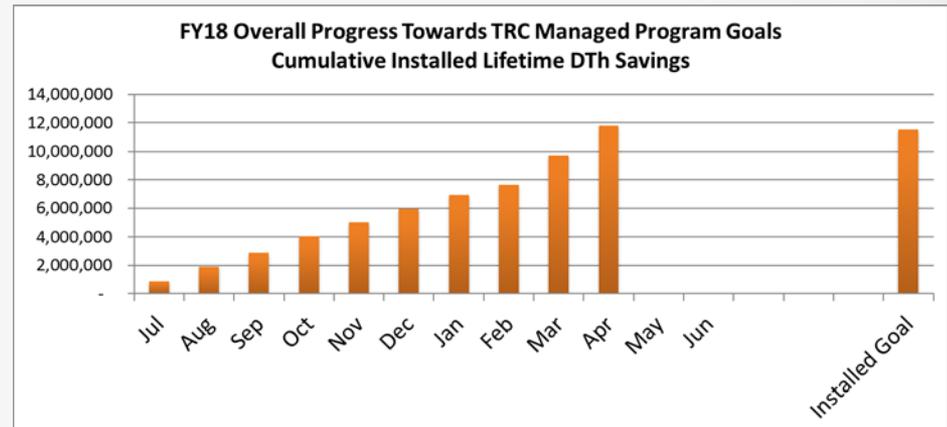
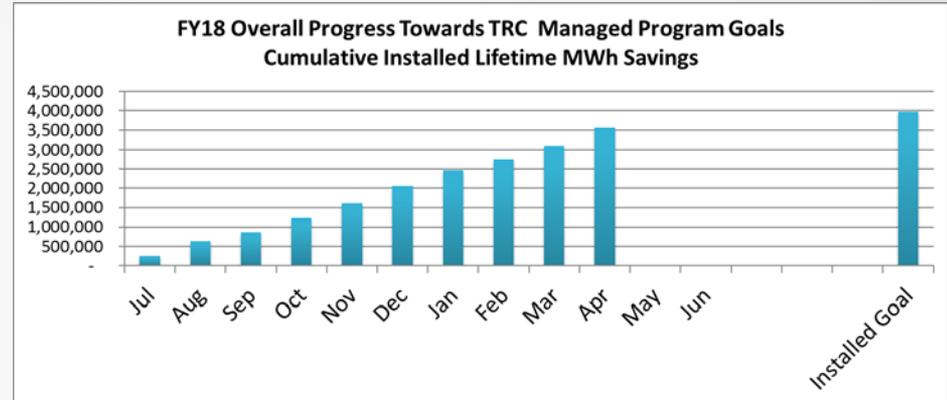
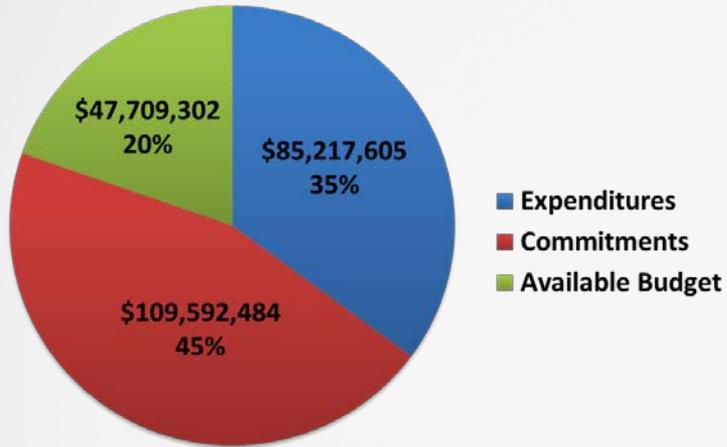
as of April 2018

*Note: the results presented here are preliminary and are subject to change

OVERALL PROGRESS TOWARDS TRC MANAGED PROGRAM GOALS



FY18 Incentive Budget: \$242,519,390

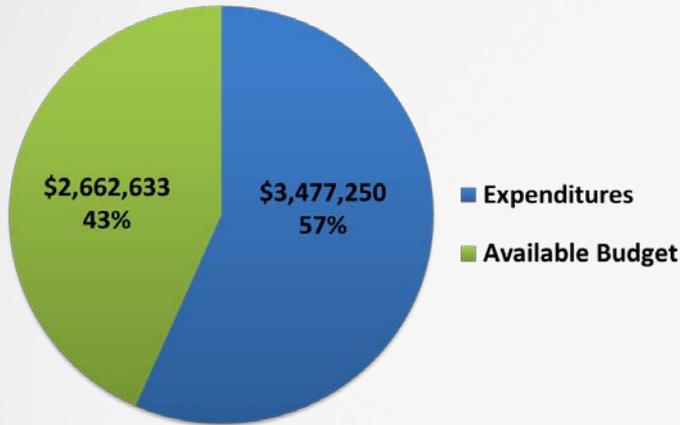


Note: The MWh goal was developed assuming the retail lighting program would restart in mid-FY18, however, it remains closed and the MWh savings will be below goal as a result.

RESIDENTIAL HVAC

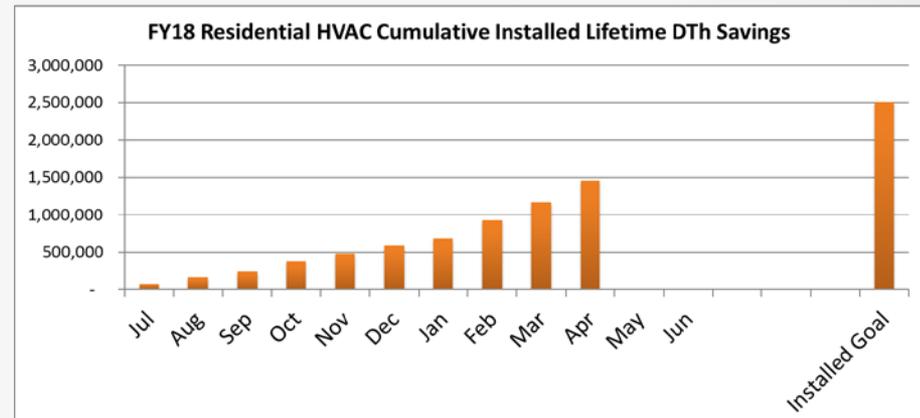
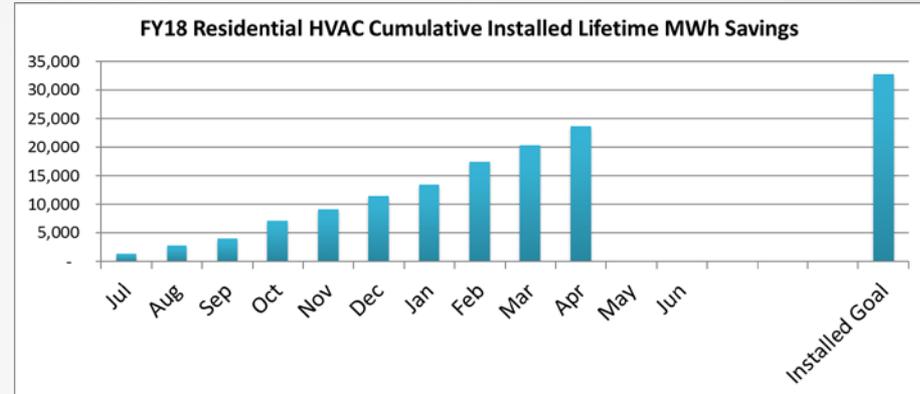


FY18 Incentive Budget: \$6,139,883



Program Highlights

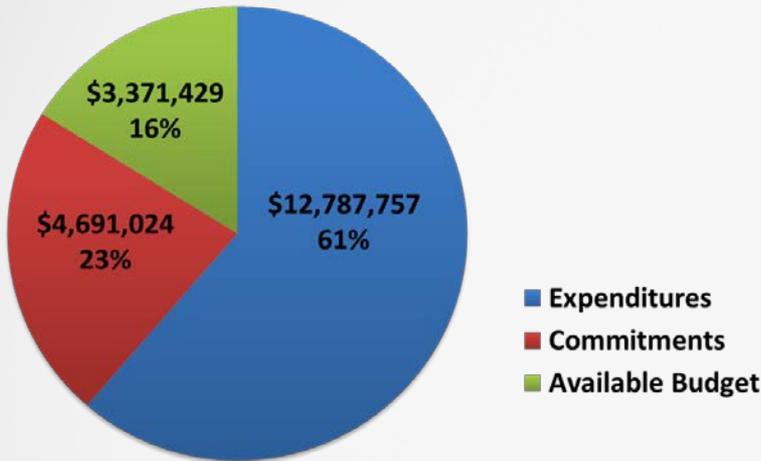
- 100 HVAC applications were received; of this total 59 new HVAC contractors submitted 74 applications in April as a result of contact with the enhanced outreach team
- Two HVAC companies submitted advertising through the co-op program
- Conducted eight HVAC Training classes
- State Energy Program (SEP) funding remaining as of 4/30/18: \$117,297



HOME PERFORMANCE WITH ENERGY STAR®

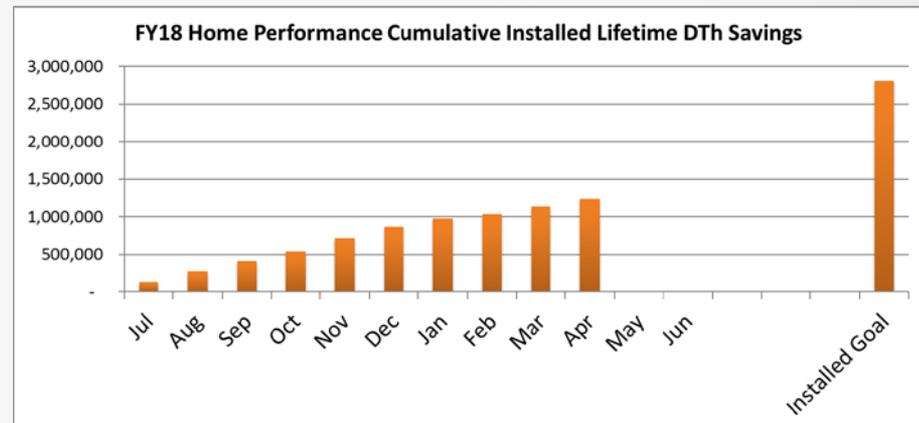
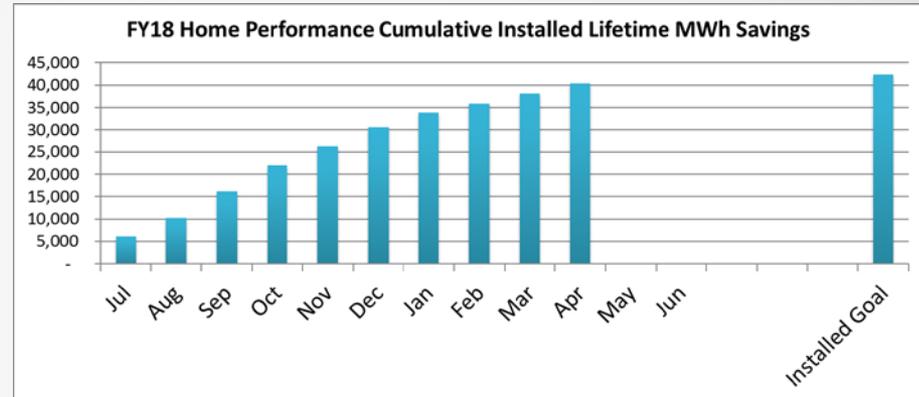


FY18 Incentive Budget: \$20,850,210



Program Highlights

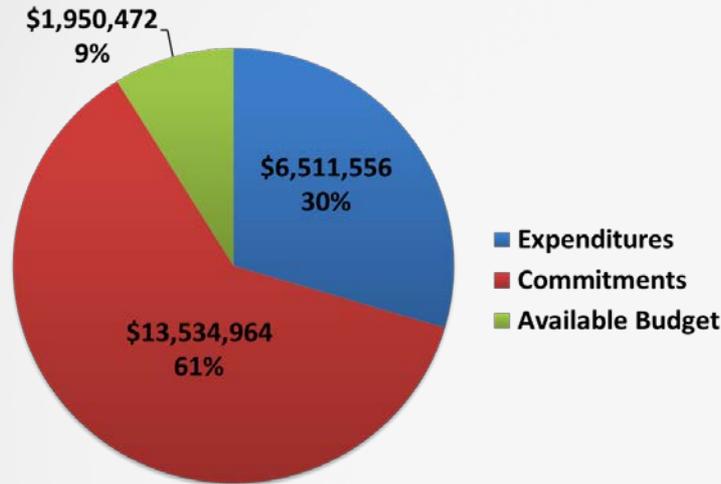
- Two potential new contractors attended a HPwES Orientation session
- Onboarded three new contractors
- Over \$210,000 of co-op incentives have been approved for payment since this component re-opened in August
- State Energy Program (SEP) funding remaining as of 4/30/18: \$77,018





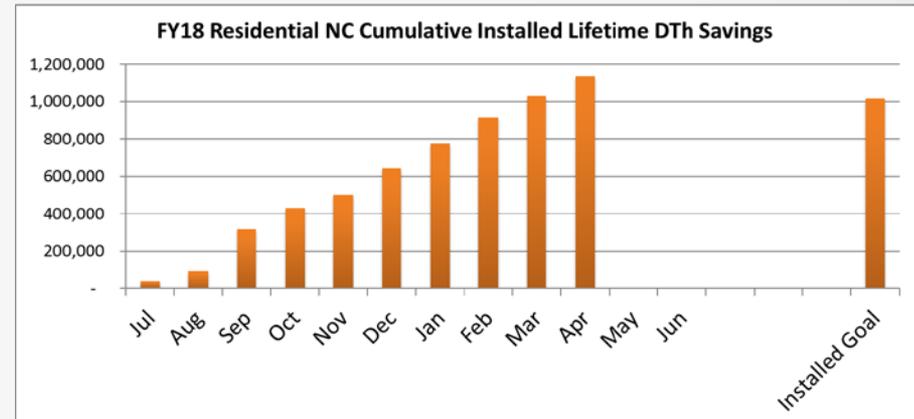
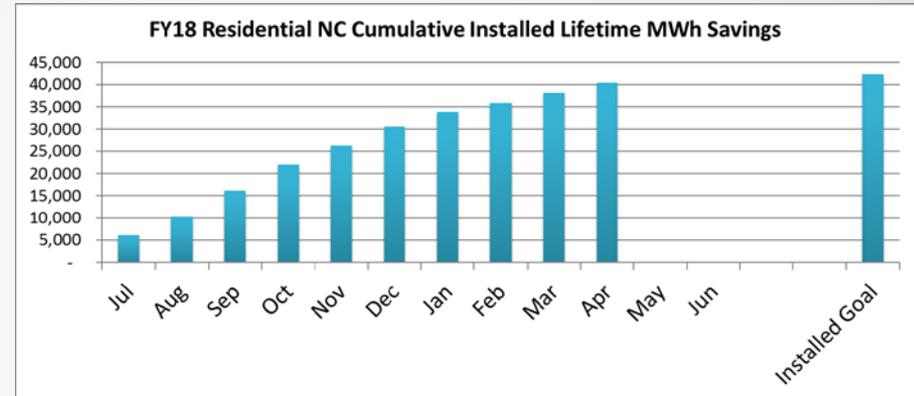
RESIDENTIAL NEW CONSTRUCTION

FY18 Incentive Budget: \$21,996,991



Program Highlights

- Represented the program at the Atlantic Builders Convention
- One builder submitted co-op advertising for approval to promote energy efficient homes

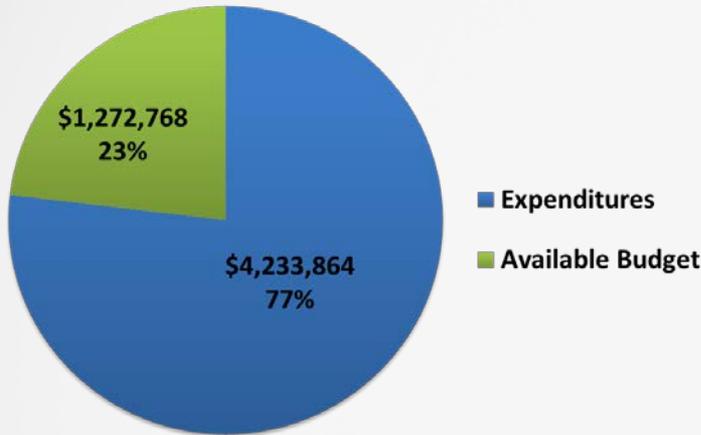


ENERGY EFFICIENT PRODUCTS

(INCLUDES: APPLIANCE REBATES AND RECYCLING, RETAIL LIGHTING)

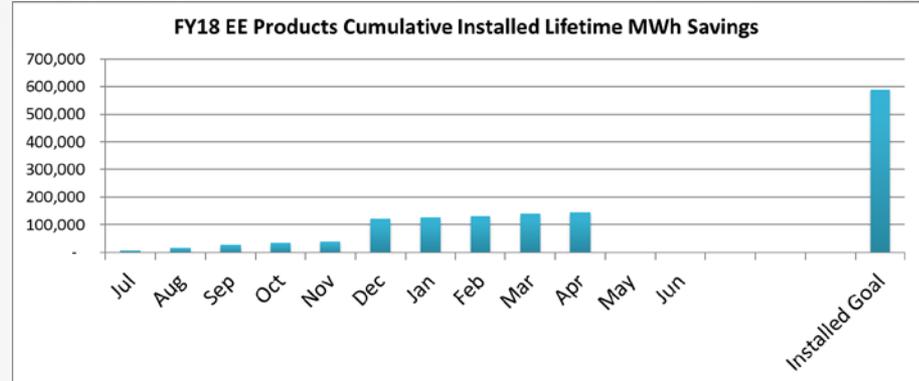


FY18 Incentive Budget: \$5,506,632

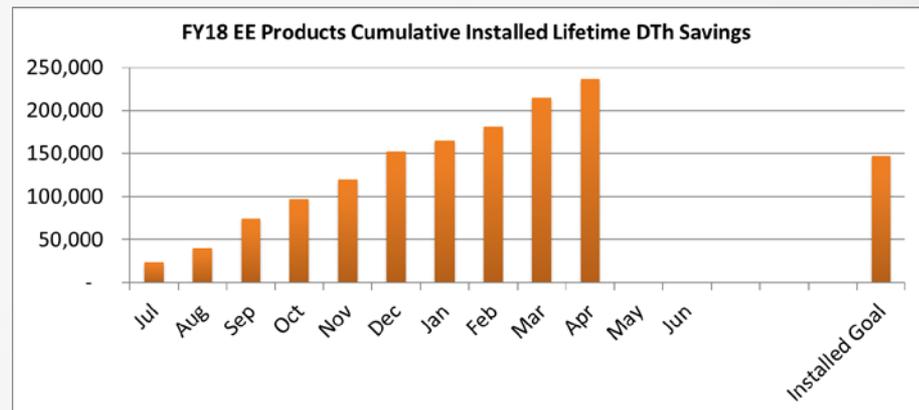


Program Highlights

- The program has provided rebates for almost 50,000 energy-efficient appliances to-date
- Retail lighting remains closed



Note: The MWh goal was developed assuming the retail lighting program would restart in mid-FY18, however, it remains closed and the MWh savings will be below goal as a result. The savings that are depicted to date are associated with the appliance recycling/rebate components of the program, as well as a portion from FY17 lighting invoices paid in FY18.

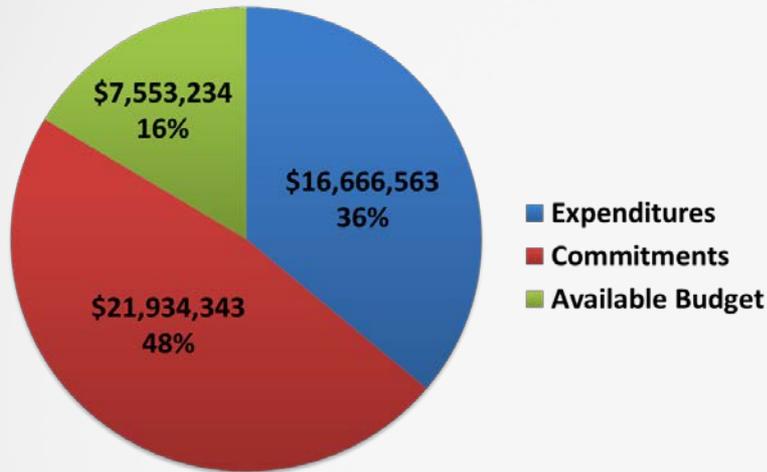


C&I RETROFIT

(SMARTSTART BUILDINGS)

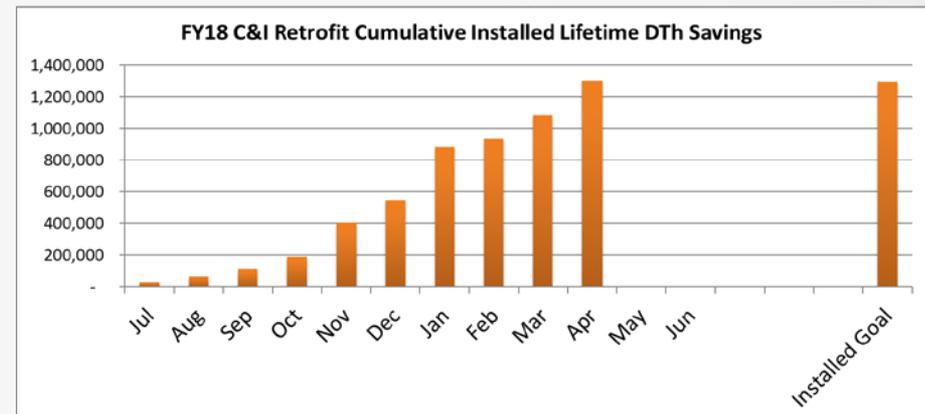
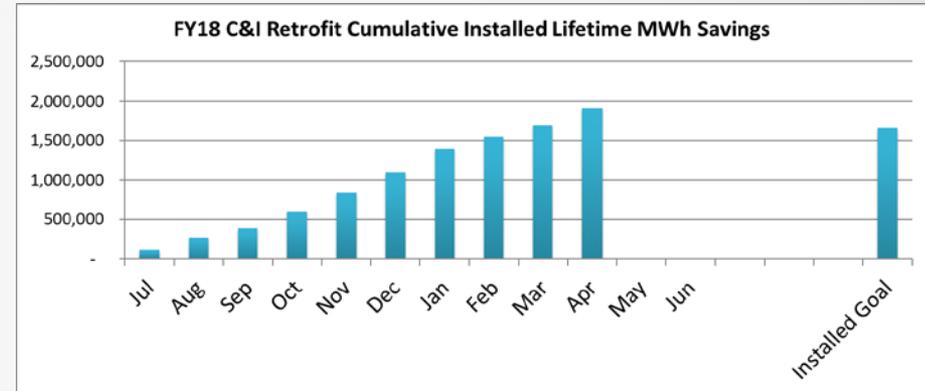


FY18 Incentive Budget: \$46,154,141



Program Highlights

- Received 323 new applications including 56 in bulk for a large drug store chain
- 233 new projects approved for total potential incentives of \$888K
- 177 project completions representing \$2.52M in incentive payments
- Customer Tailored Energy Efficiency Pilot received two new enrollments, 26 individual project submissions from an enrolled entity and one technical assistance incentive proposal. Also completed one scoped scoping session.

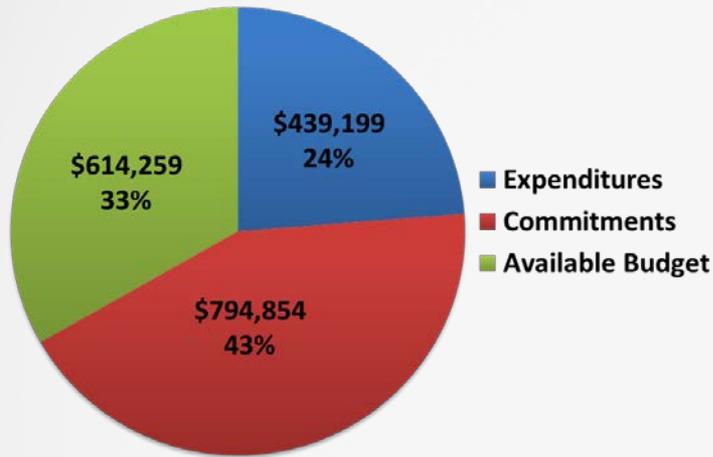


C&I NEW CONSTRUCTION

(SMARTSTART BUILDINGS)

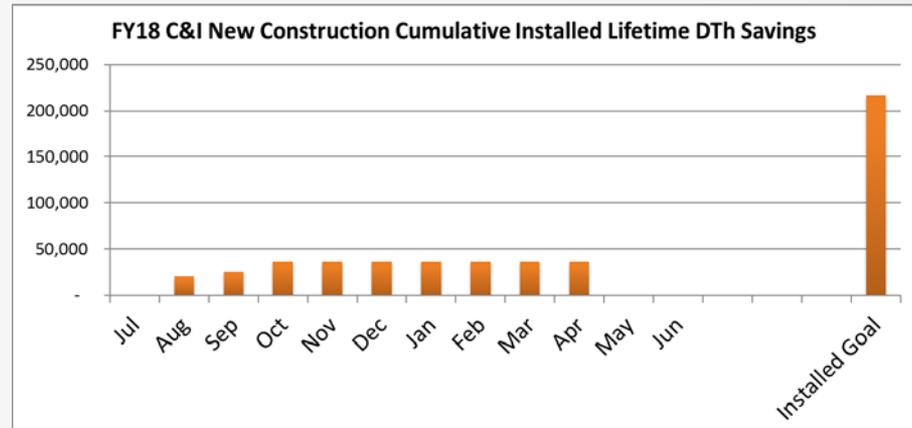


FY18 Incentive Budget: \$1,848,311



Program Highlights

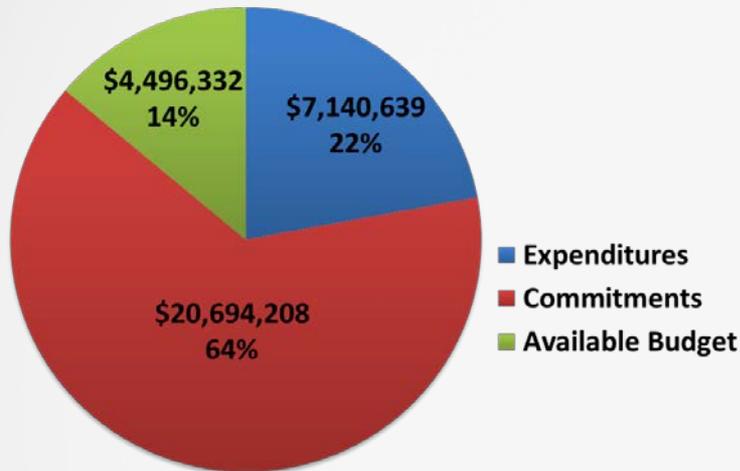
- No notable highlights



PAY FOR PERFORMANCE – EXISTING BUILDINGS

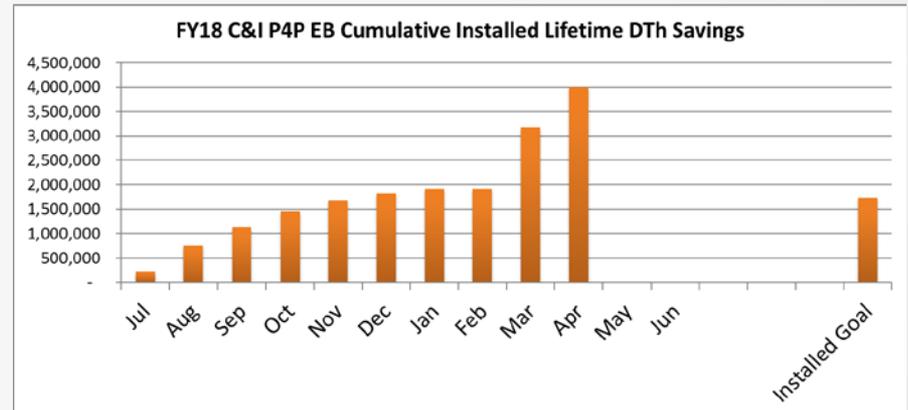
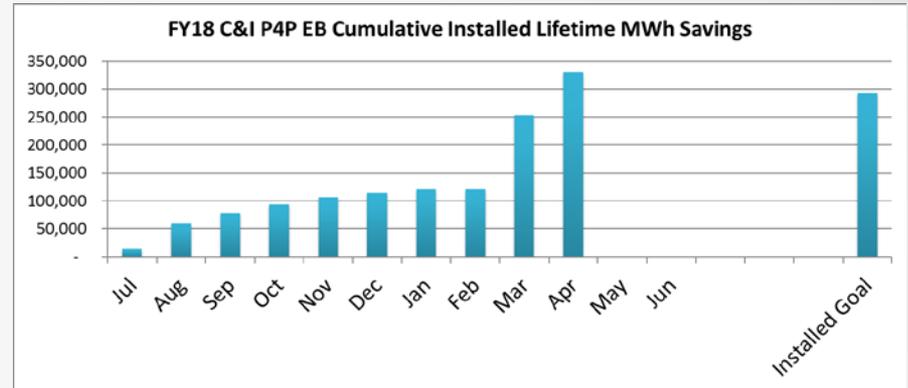


FY18 Incentive Budget: \$32,331,179



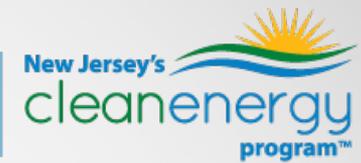
Program Highlights

- Received 2 new applications and 8 Energy Reduction Plans
- Approved 4 applications, 9 Installation Reports and 3 Savings Verification Reports
- New Commitments: \$153,721
- Incentives Paid: \$1,196,772

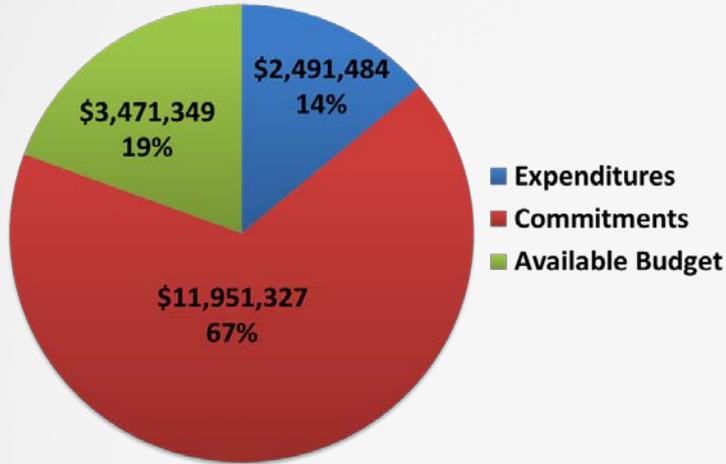


Note: The higher than anticipated thermal savings are due to projects being completed with high gas savings.

PAY FOR PERFORMANCE - NEW CONSTRUCTION

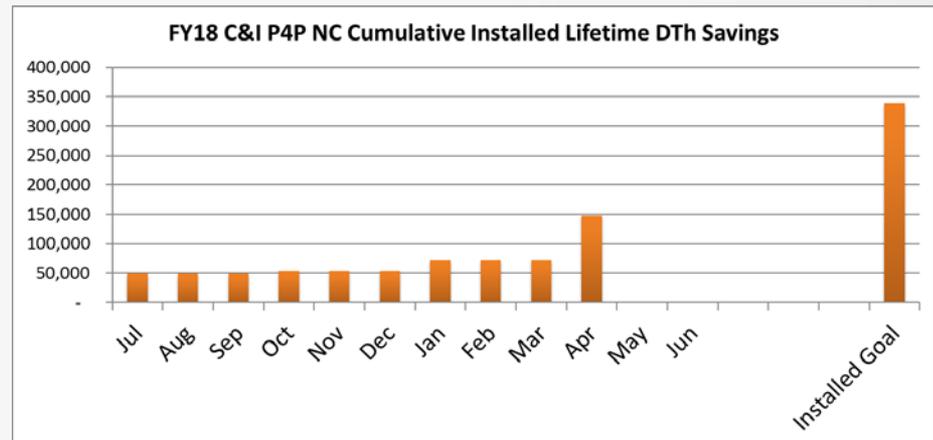
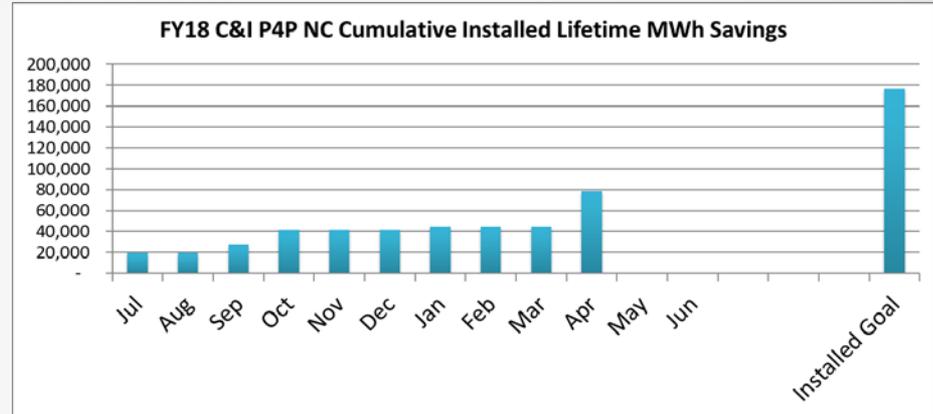


FY18 Incentive Budget: \$17,914,160



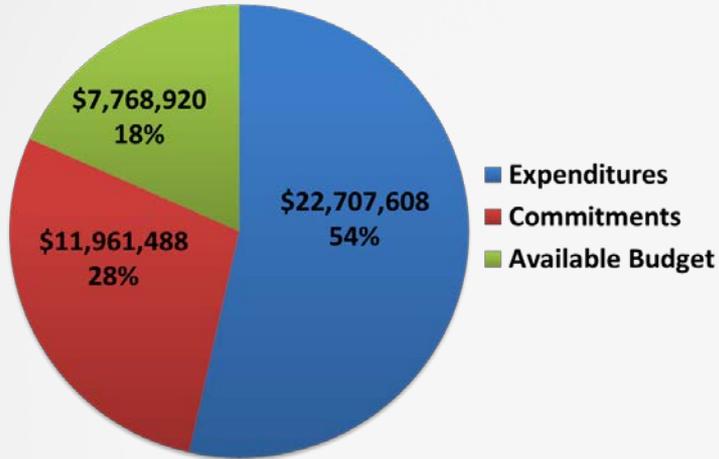
Program Highlights

- Received one new application, one Energy Reduction Plan and 1 As-Built Plan
- Approved 3 Energy Reduction Plans, 3 As-Built Plans and 4 Commissioning Reports
- New Commitments: \$9,790
- Incentives Paid: \$302,716



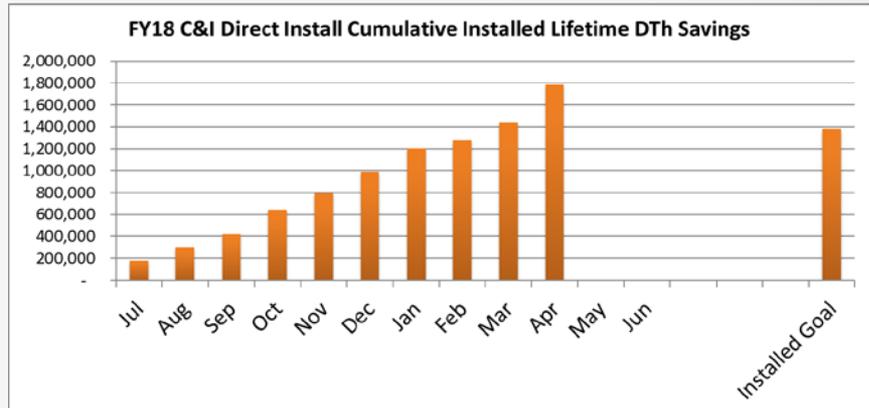
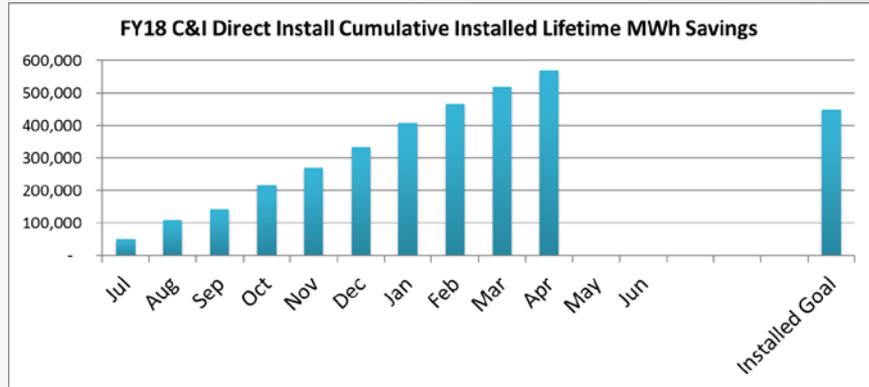
DIRECT INSTALL

FY18 Incentive Budget: \$42,438,017



Program Highlights

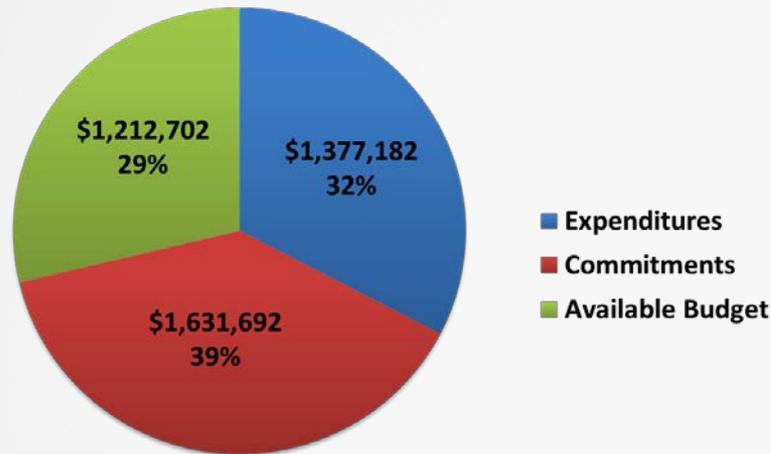
- \$2.1M in new commitments
- \$2.1M in expenditures /payments
- State Energy Program (SEP) funding is fully committed



LOCAL GOVERNMENT ENERGY AUDIT



FY18 Incentive Budget: \$4,221,577



Note: The LGEA shows no installed savings as there are no associated savings with an energy audit.

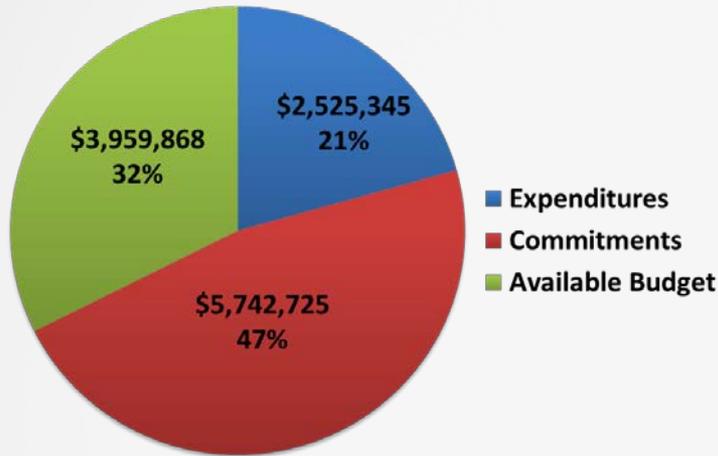
Program Highlights

- 28 audit reports delivered for the following entity types:
 - 4 School Districts
 - 1 State Entity
 - 2 Townships

LARGE ENERGY USERS PROGRAM

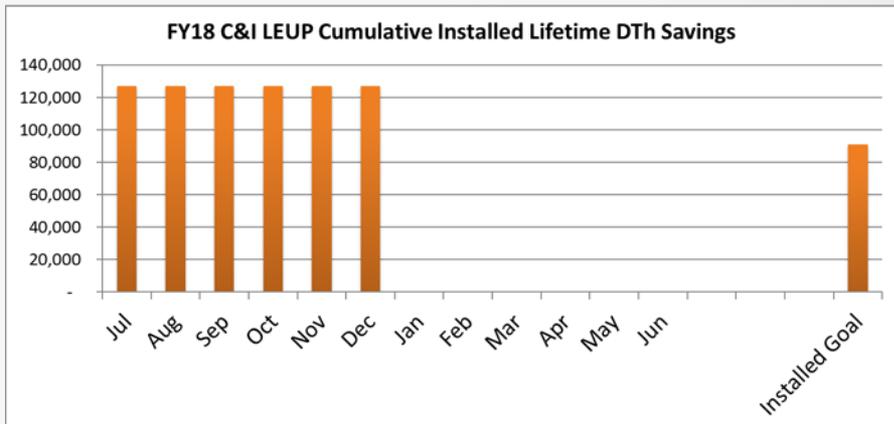
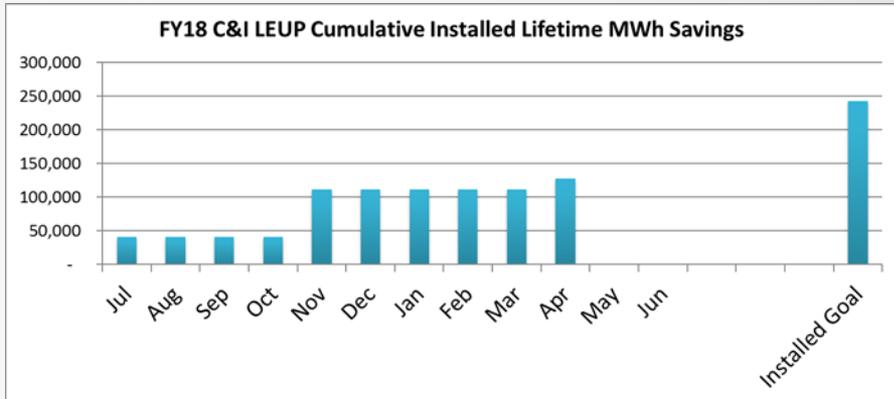


FY18 Incentive Budget: \$12,227,938



Program Highlights

- 3 enrollments approved
- Draft Energy Efficiency Plans (1 received, 1 approved)
- Final Energy Efficiency Plans (2 received, 1 approved)
- 2 Project Close-outs in progress

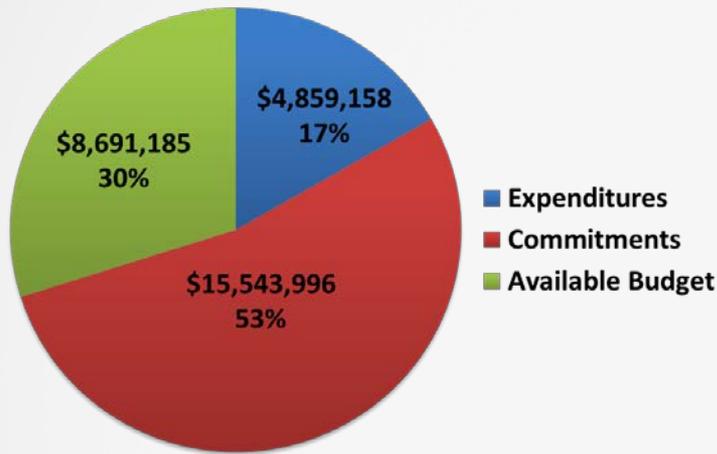


Note: The gas savings for this program are exceeding the goal. With a small volume program like LEUP, with a high volatility of savings, it is challenging to estimate the savings when the goals are being set.

COMBINED HEAT & POWER

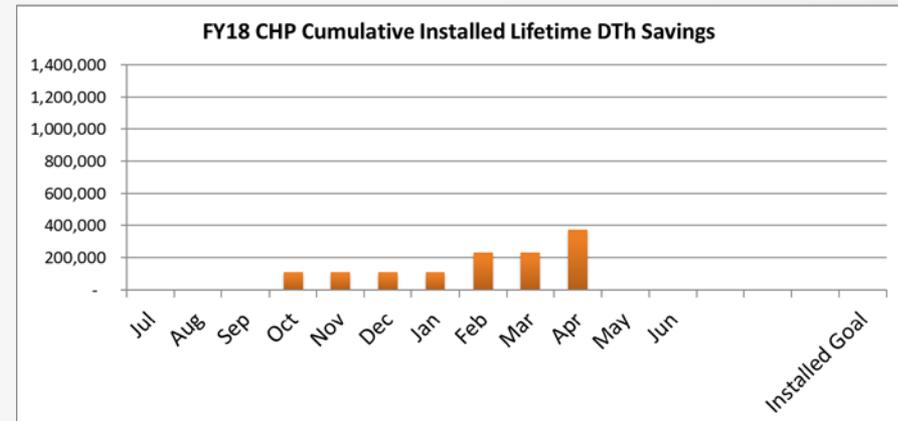
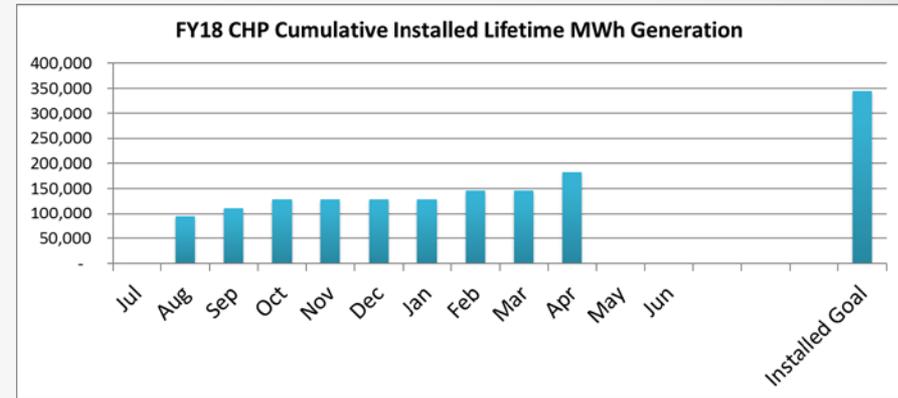


FY18 Incentive Budget: \$29,094,339



Program Highlights

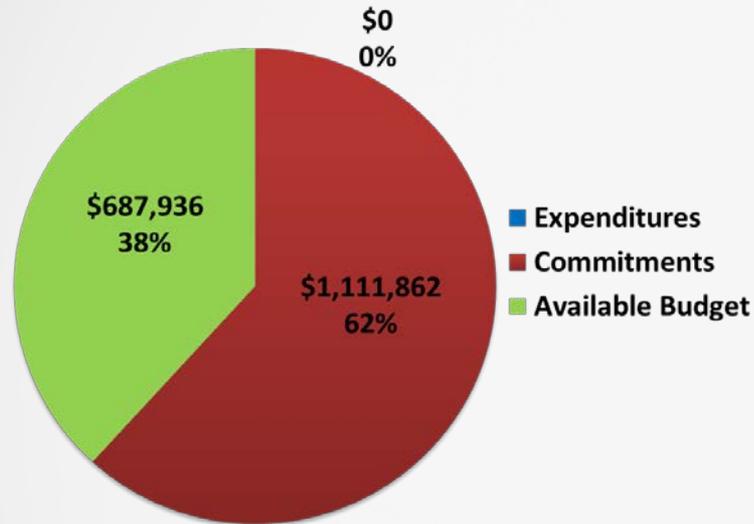
- 3 projects in the technical review queue, totaling approximately \$5.3M in incentives and 7MW of capacity



RENEWABLE ELECTRIC STORAGE



FY18 Incentive Budget: \$1,799,798



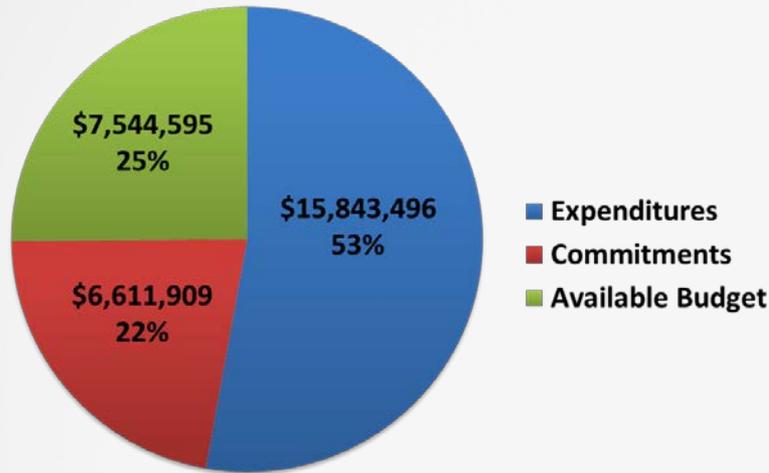
Program Highlights

- The program is not accepting new applications in FY18

COMFORT PARTNERS

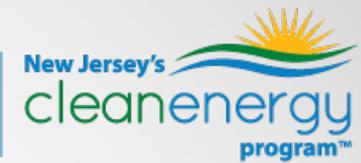


FY18 Incentive Budget: \$30,000,000



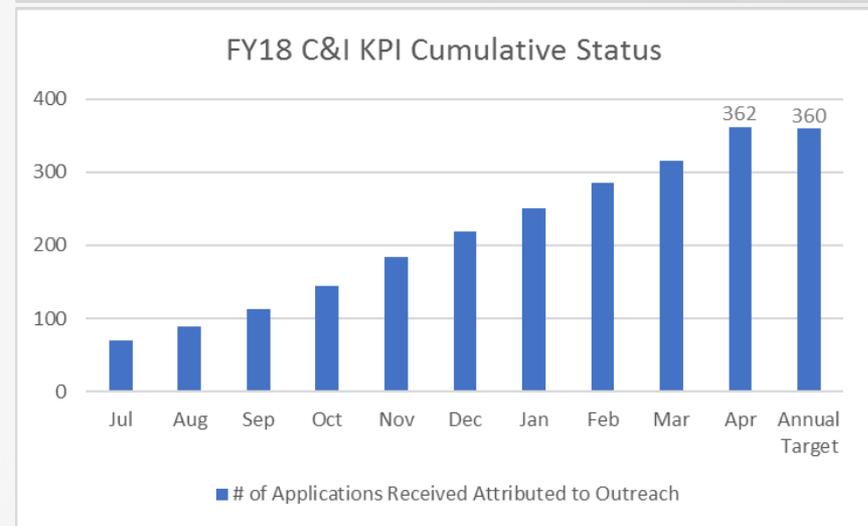
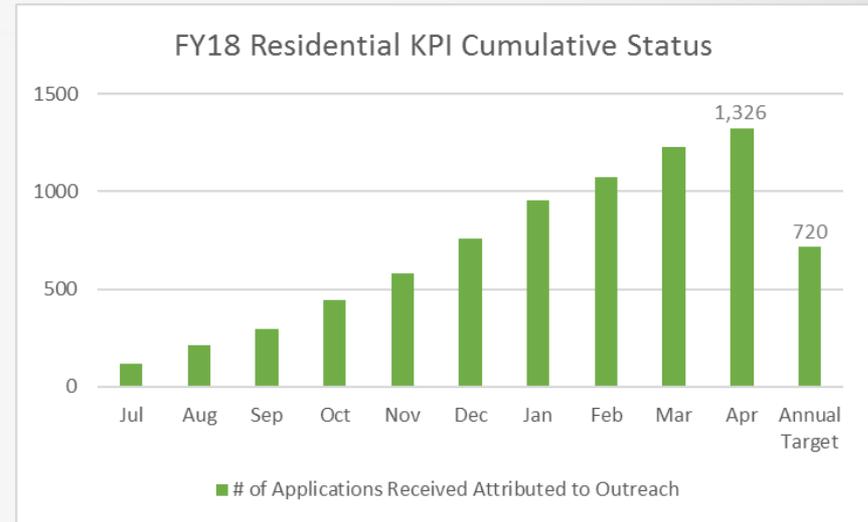
Program Highlights

- Since the program started in 2001, 109,306 customers have been served
 - Over 610,739 energy efficient bulbs have been installed
 - Over 16,338,607 linear feet of air sealing materials installed
- Installed Cumulative Lifetime Savings through 3rd Quarter
 - 25,397 MWh
 - 3,298,345 DTh



ENHANCED OUTREACH

- The Outreach Team has attributed 9.5% of Residential HVAC applications and 8.5% of C&I applications
- C&I attributed applications potential energy savings YTD – 17,138 MWh, 2,195 kw and 206,211 MMBtu
- Conducted Customer Tailored Energy Efficiency Pilot Program contractor focused webinar to over 50 attendees
- Conducted cross-promotional seminar for NJ State Association of County Engineers from all 21 counties
- Conducted the Sustainable Jersey webinar for municipalities to learn how they can participate in Direct Install



Note: Residential applications are HVAC only. C&I applications do not include LGEA.



FOR MORE INFORMATION

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