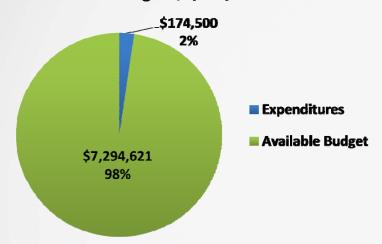


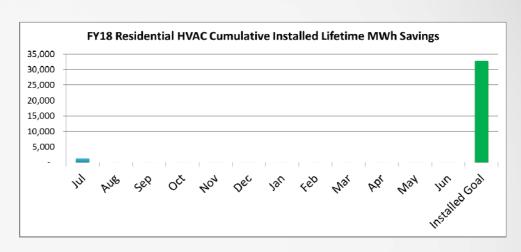


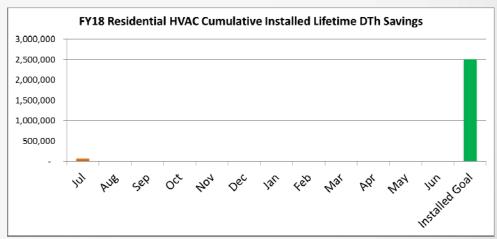


FY18 Incentive Budget: \$8,145,919



- Conducted HVAC technical trainings
- Encouraged existing contractors to submit applications via the HVAC Contractor Portal to streamline and expedite rebates
- Continue to recruit new HVAC contractors

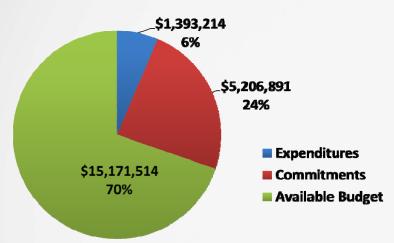




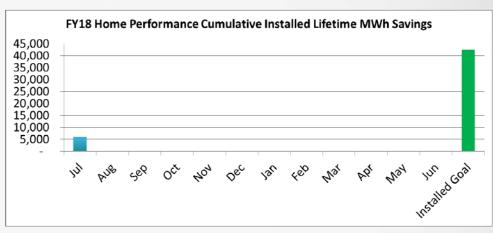


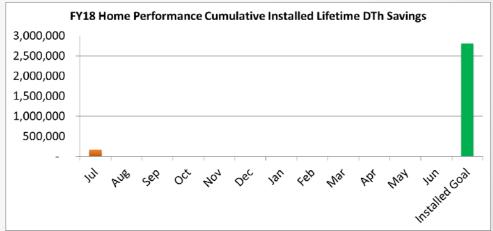
HOME PERFORMANCE WITH ENERGY STAR®

FY18 Incentive Budget: \$21,771,619



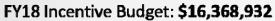
- Single family enrollments continue to lag
- Continued focus is on bringing in new HPwES contractors to increase participation levels
 - Three new HPwES contractors added this month

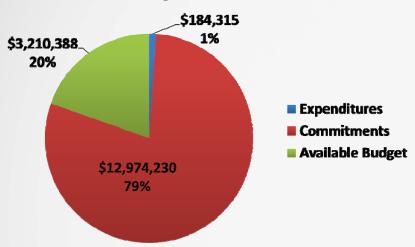






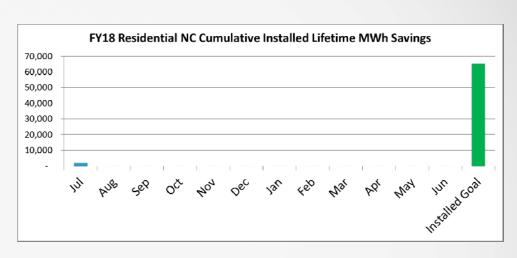
RESIDENTIAL NEW CONSTRUCTION

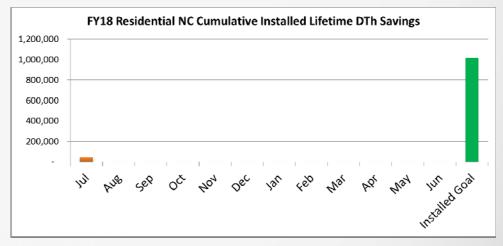




Program Highlights

 Working with raters to improve processes and turn- around times.





ENERGY EFFICIENT PRODUCTS

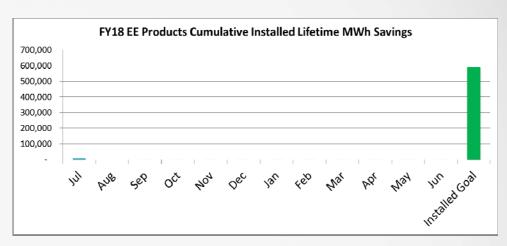


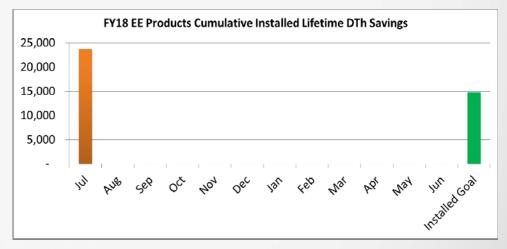
(INCLUDES: RETAIL LIGHTING, APPLIANCE REBATES AND RECYCLING)

FY18 Incentive Budget: \$7,469,121



- FY18 rebate brochures and updated appliance rebate stickers being placed at participating retailers
- · Retail Lighting remains closed

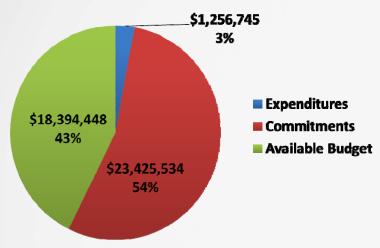




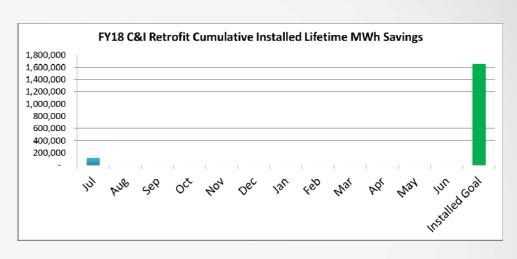


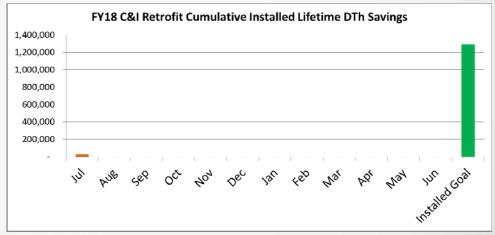


FY18 Incentive Budget: \$43,076,727



- Reviewing T12 to LED conversion participation rates
- \$1.65M in new commitments
- \$1.26M in payments

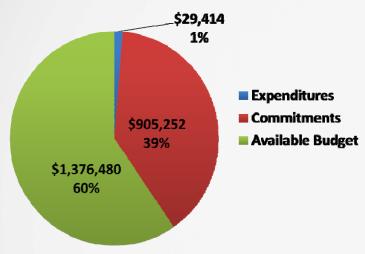






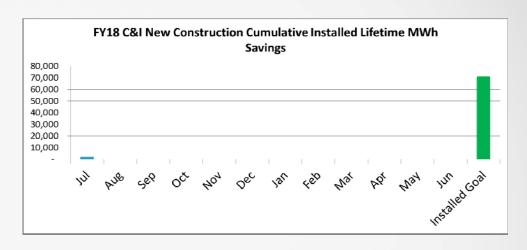


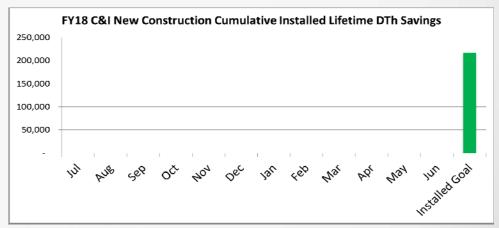
FY18 Incentive Budget: \$2,311,146



Program Highlights

• \$57K in new commitments





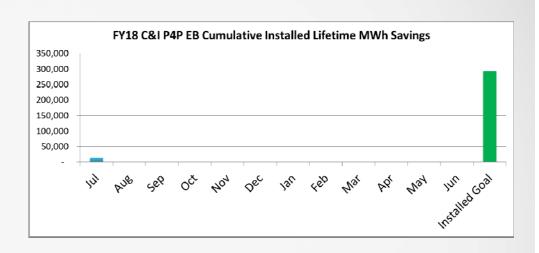


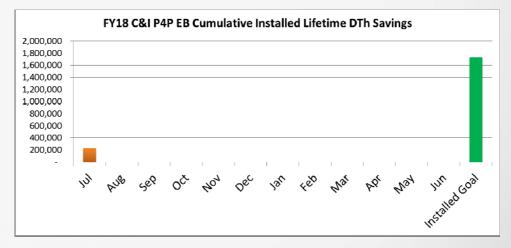
PAY FOR PERFORMANCE - EXISTING BUILDINGS

FY18 Incentive Budget: \$30,318,514



- \$438K in new commitments
- \$304K in incentive payments

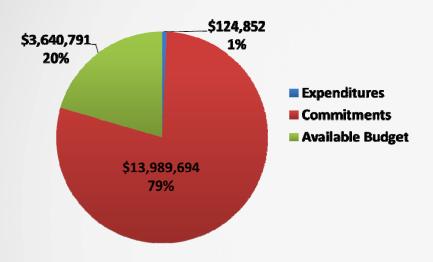




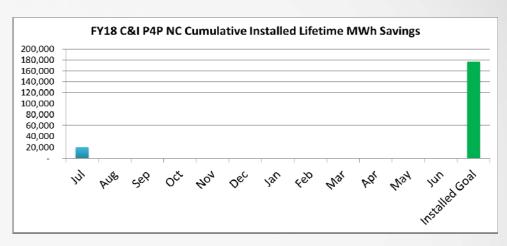


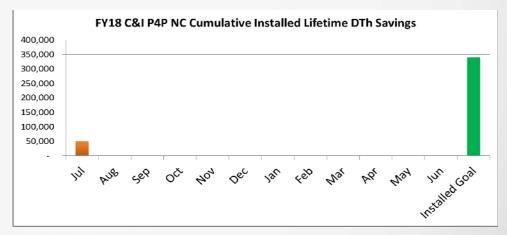
PAY FOR PERFORMANCE - NEW CONSTRUCTION

FY18 Incentive Budget: \$17,755,336



- \$212K in new commitments
- \$125K in incentive payments

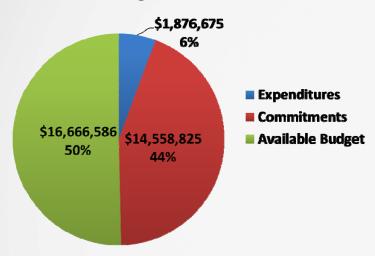




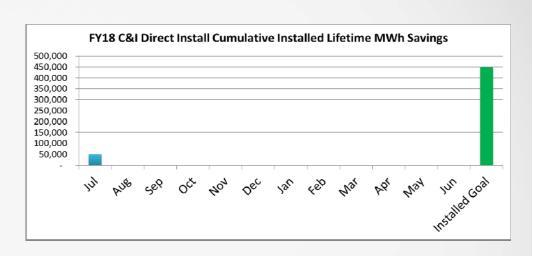


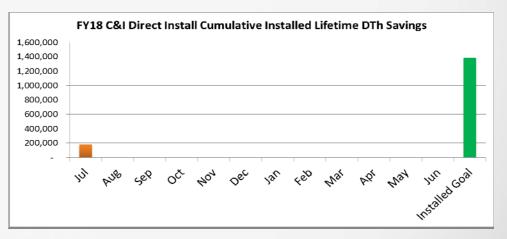


FY18 Incentive Budget: \$33,102,087



- South Jersey Energy Service Plus no longer a DI Participating Contractor, region (Atlantic and Cape May Counties) now served by Hutchinson Mechanical Services
- \$1,335,795 in new commitments

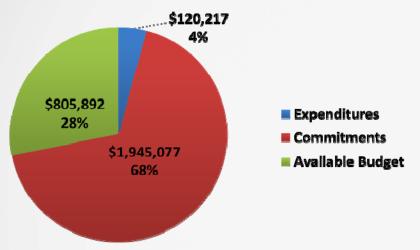






LOCAL GOVERNMENT ENERGY AUDIT

FY18 Incentive Budget: \$2,871,185



Program Highlights

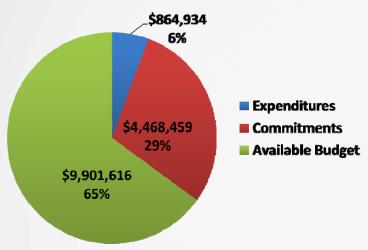
- Two new entity submissions (School District, County Vocational School)
- 13 draft reports completed

Note: The LGEA shows no installed savings as there are no associated savings with an energy audit.

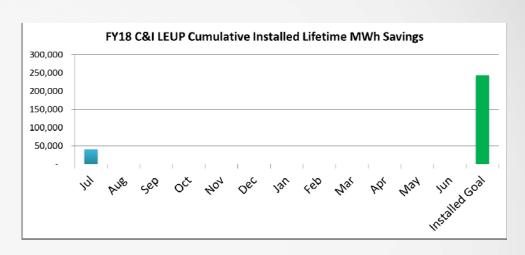


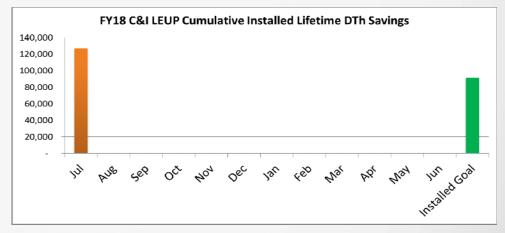
LARGE ENERGY USERS PROGRAM

FY18 Incentive Budget: \$15,235,009



- Five new entity enrollments
- \$865K in incentive payments

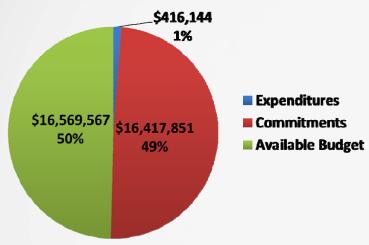




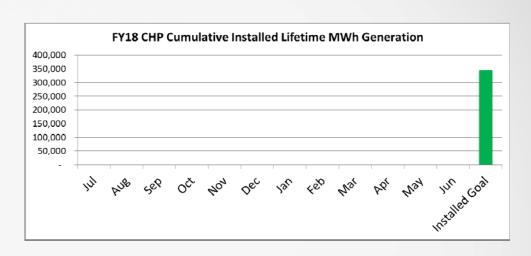


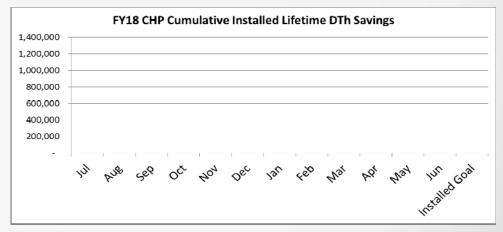


FY17 Incentive Budget: \$33,403,562



- 10 projects in technical review queue, totaling \$1.8M in incentives and .89 MW
- Average capacity of CHP projects has decreased considerably
 - o 89 kW average in review queue
 - 680 kW average of all FY17 commitments

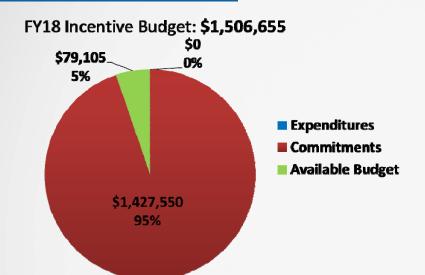






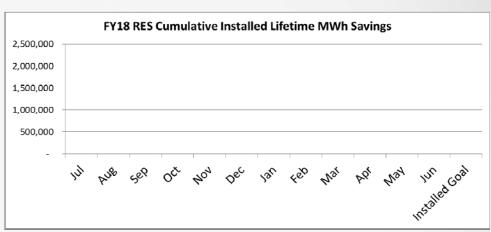


RENEWABLE ELECTRIC STORAGE



Program Highlights

- The program is not accepting new applications in FY18
- Applications received in the last week of FY17 are being reviewed



Note: There are no installed savings as none of the approved projects were completed



FOR MORE INFORMATION

Visit: NJCleanEnergy.com

CALL: 866-NJSMART

Stay Informed: NJCleanEnergy.com/NEWSLETTER