



FY18 NJCEP Reporting*

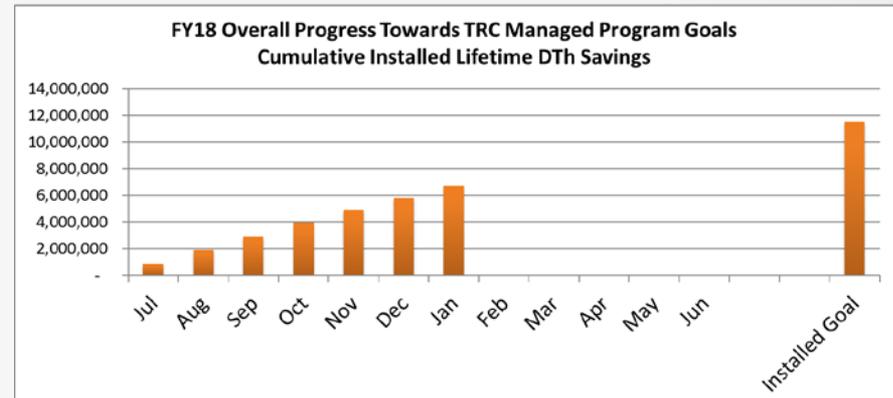
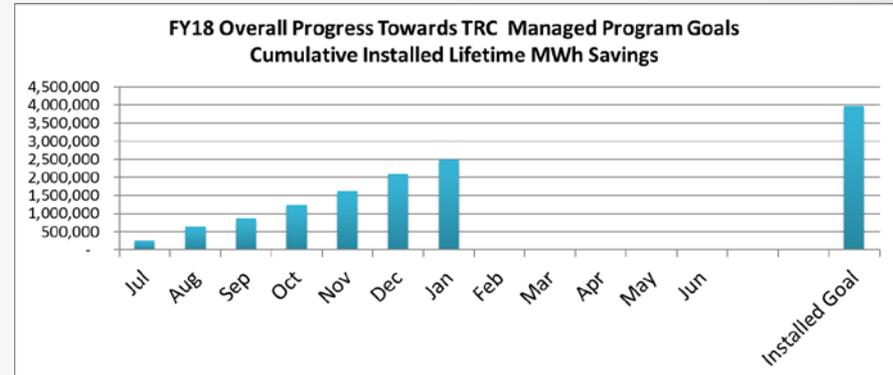
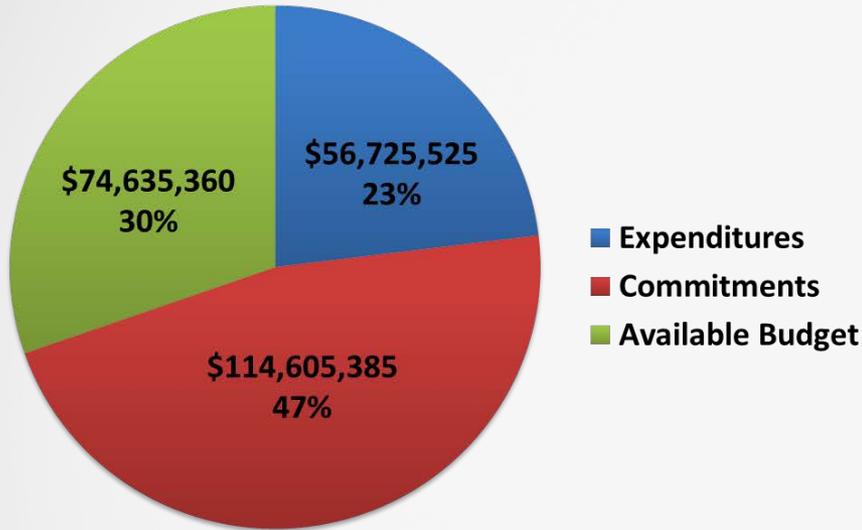
as of January 31, 2018

*Note: the results presented here are preliminary and are subject to change

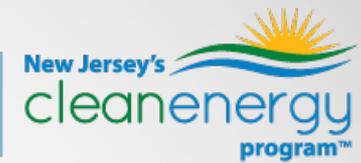
OVERALL PROGRESS TOWARDS TRC MANAGED PROGRAM GOALS



FY18 Incentive Budget: \$245,966,269

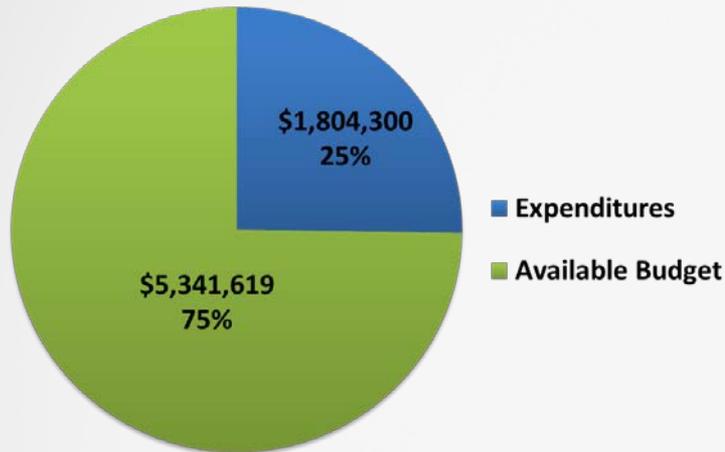


Note: The MWh goal was developed assuming the retail lighting program would restart in mid-FY18, however, it remains closed and the MWh savings will be below goal as a result.



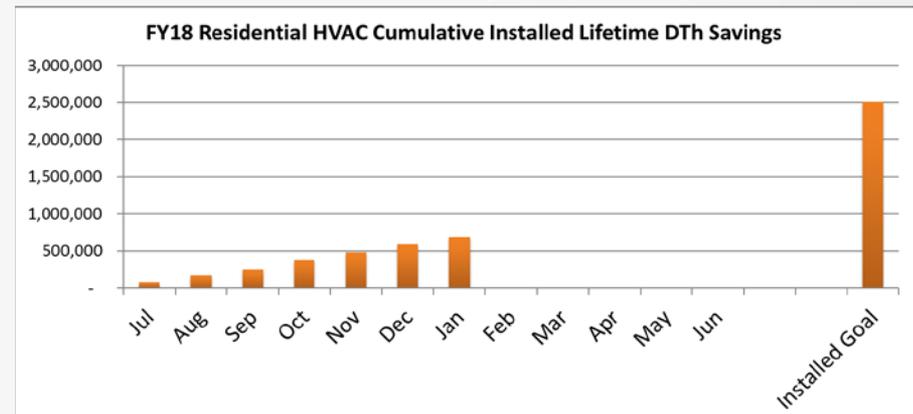
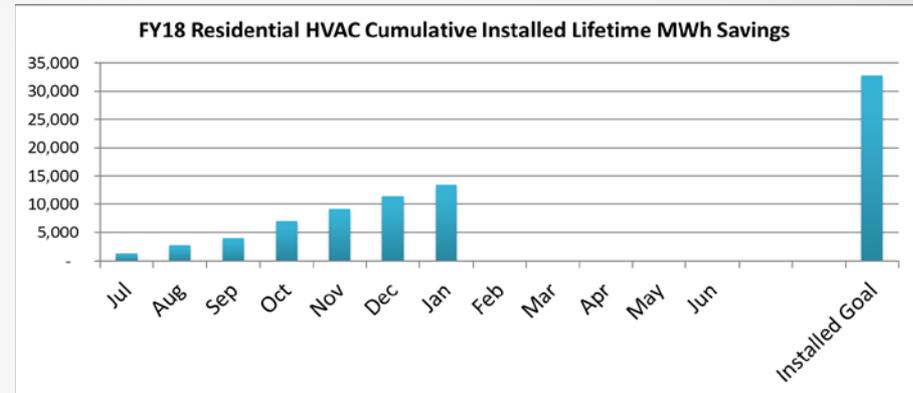
RESIDENTIAL HVAC

FY18 Incentive Budget: \$7,145,919



Program Highlights

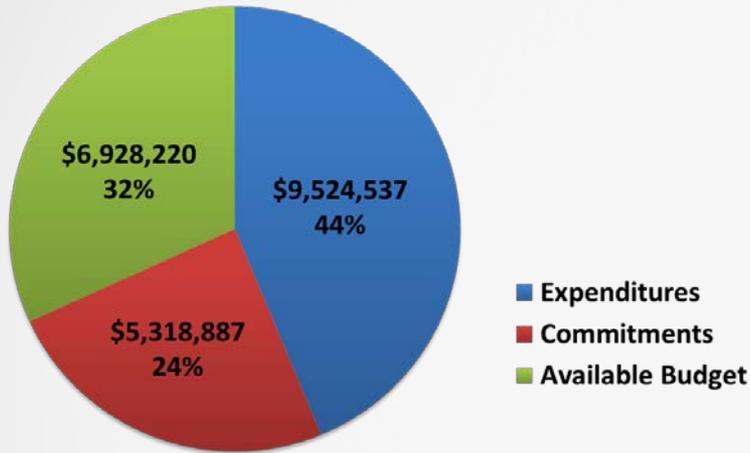
- Conducted five technical trainings
- Roundtable discussion with Gas Utilities/NJACCA /BPU/TRC team regarding HVAC comments submitted during FY18 Compliance Filing process
- 83 new HVAC contractors submitted 124 applications in January as a result of the efforts of the enhanced outreach team
- Experiencing backlog in processing times
- State Energy Program (SEP) funding remaining as of 1/31/18: \$136,645



HOME PERFORMANCE WITH ENERGY STAR®

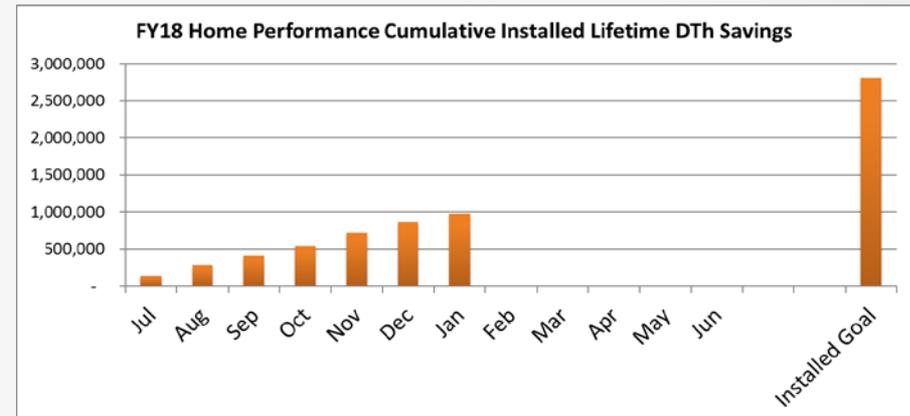
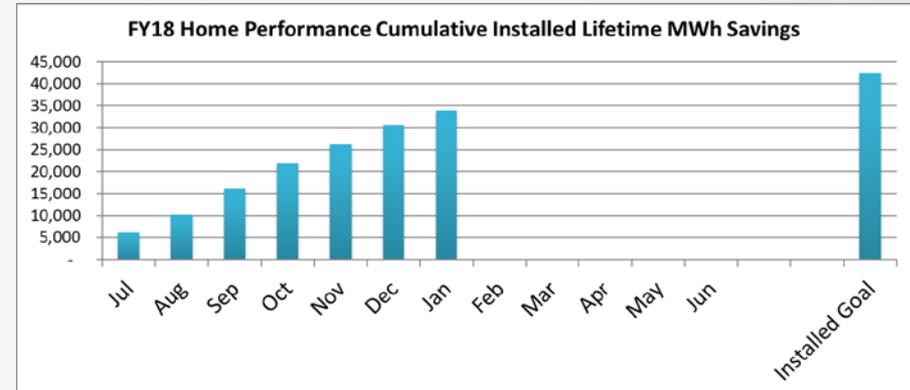


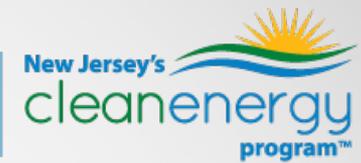
FY18 Incentive Budget: \$21,771,644



Program Highlights

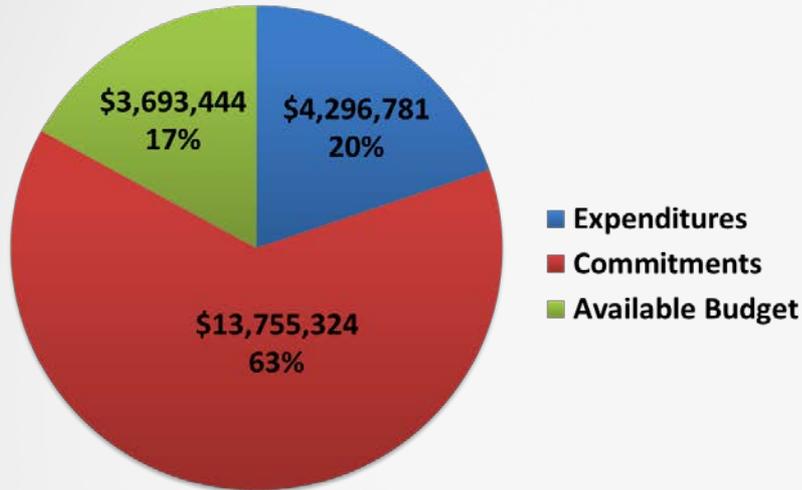
- Two contractor companies attended New Contractor Orientation
- \$138,366 of co-op advertising incentives have been submitted for consideration this fiscal year
- State Energy Program (SEP) funding remaining as of 1/31/18: \$117,892





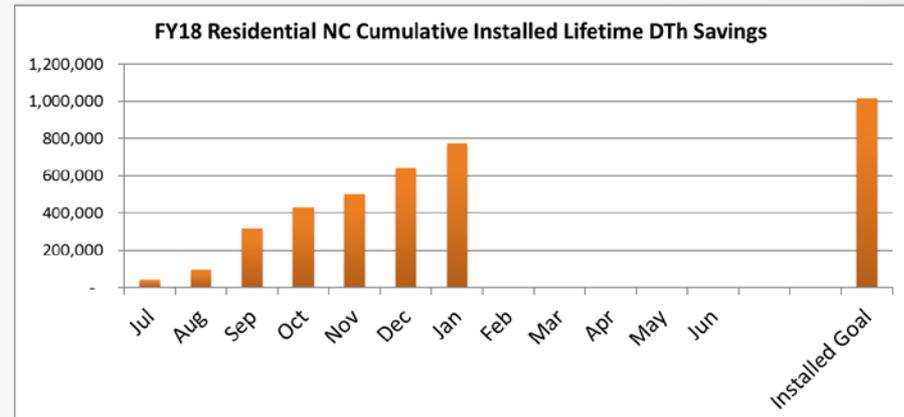
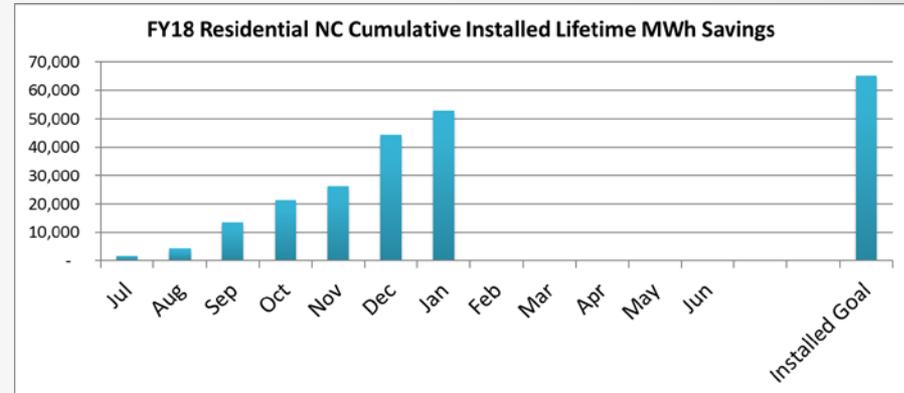
RESIDENTIAL NEW CONSTRUCTION

FY18 Incentive Budget: \$21,745,549



Program Highlights

- Conducted Program Overview Training for one new participating rater to the RNC Program
- Conducted 3rd RNC Stakeholder meeting with Rater Companies/BPU/DCA/TRC team to continue discussions on potential incentive structure/level changes for FY19

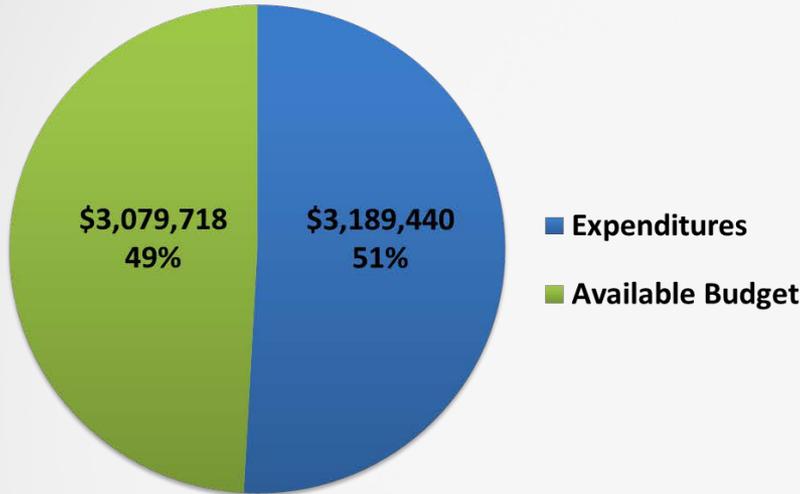


ENERGY EFFICIENT PRODUCTS

(INCLUDES: RETAIL LIGHTING, APPLIANCE REBATES AND RECYCLING)

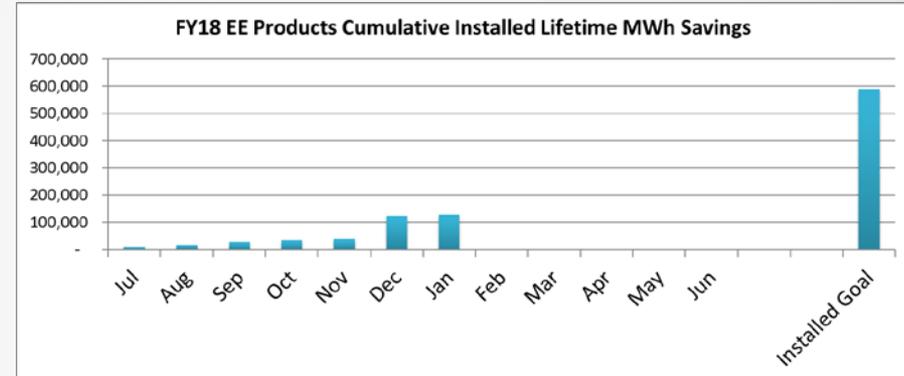


FY18 Incentive Budget: \$6,269,158

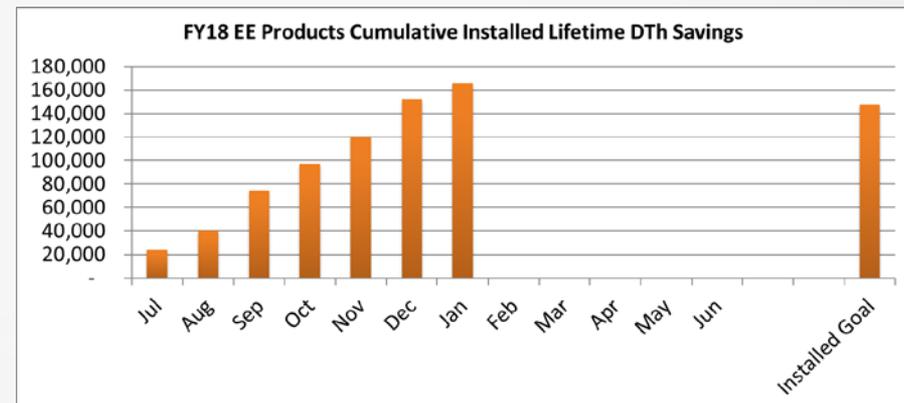


Program Highlights

- The program has received 29% more appliance applications in FY18, compared to the same time period in FY17
- Retail lighting remains closed



Note: The MWh goal was developed assuming the retail lighting program would restart in mid-FY18, however, it remains closed and the MWh savings will be below goal as a result. The savings that are depicted to date are associated with the appliance recycling/rebate components of the program, as well as a portion from FY17 lighting invoices paid in FY18.

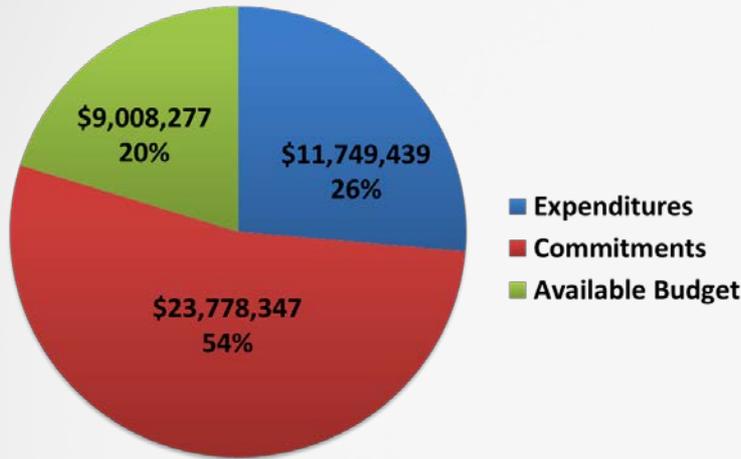


C&I RETROFIT

(SMARTSTART BUILDINGS)

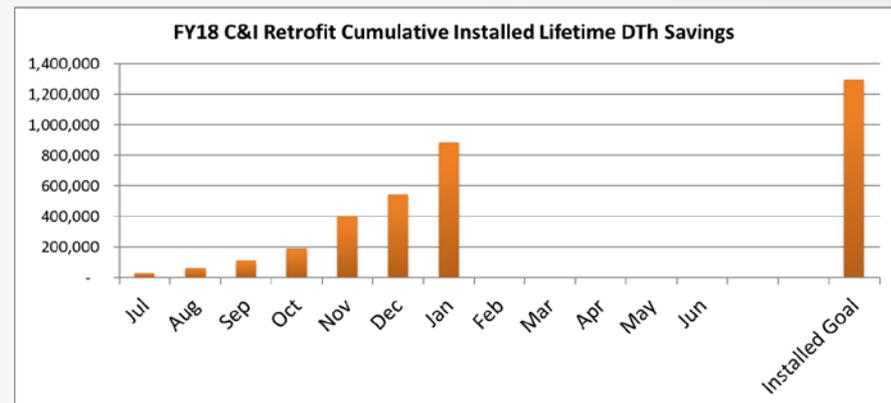
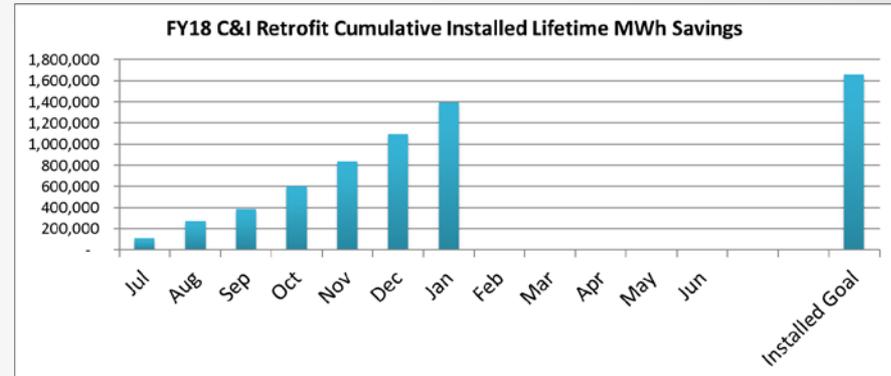


FY18 Incentive Budget: \$44,536,063



Program Highlights

- Received its 50,000th application in January
- Customer Tailored Energy Efficiency Pilot is accepting enrollments
- Program energy savings trending to exceed goal

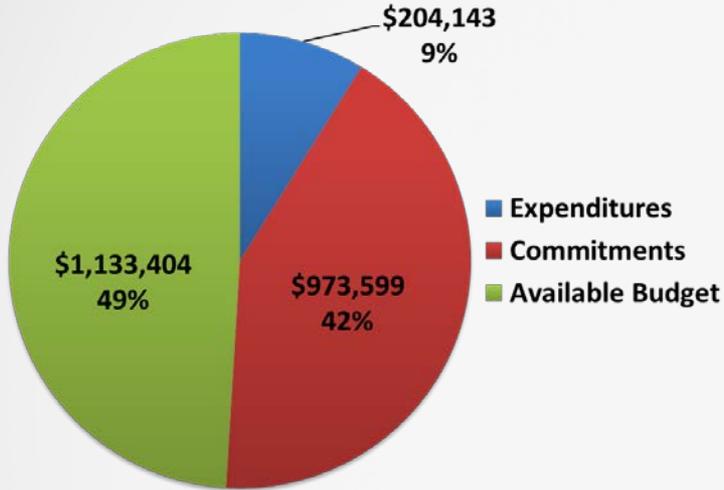


C&I NEW CONSTRUCTION

(SMARTSTART BUILDINGS)

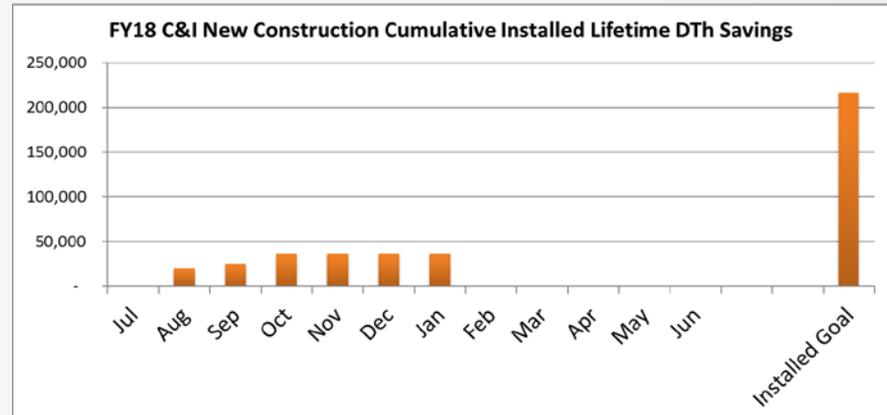
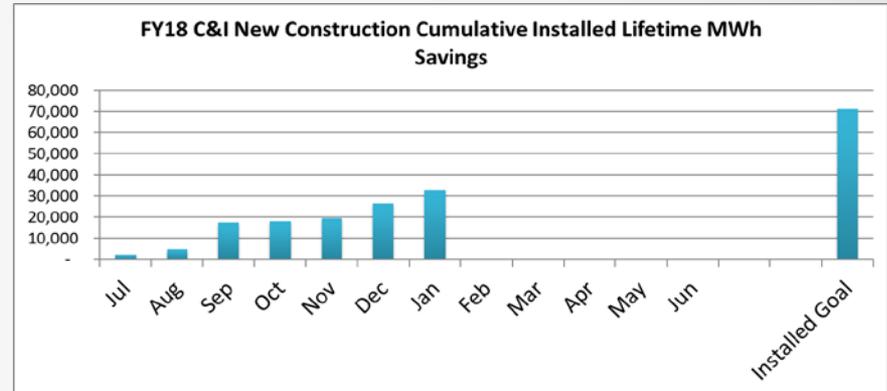


FY18 Incentive Budget: \$2,311,146



Program Highlights

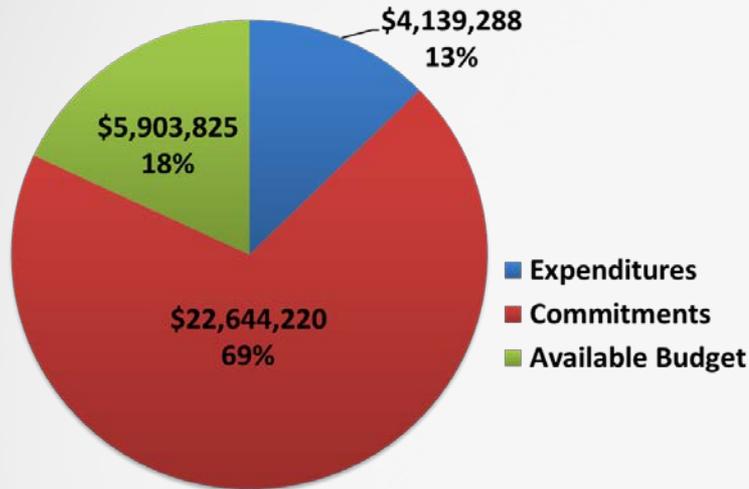
- No notable highlights



PAY FOR PERFORMANCE – EXISTING BUILDINGS

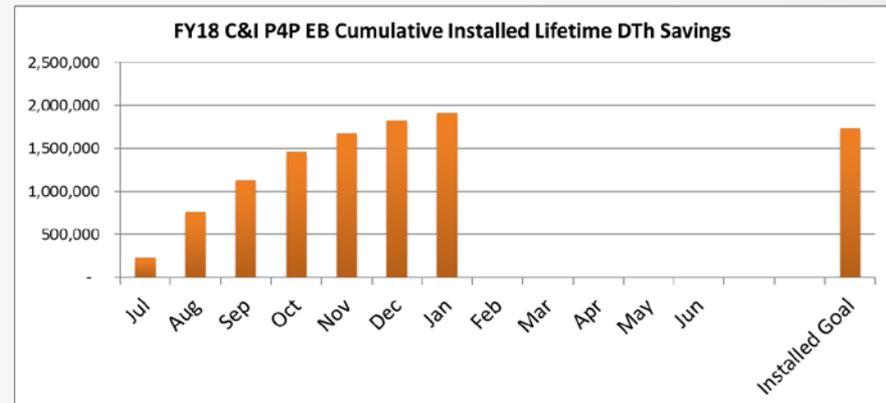
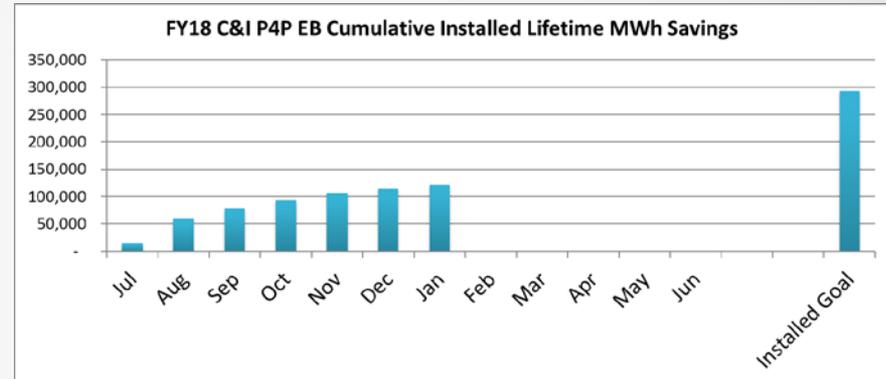


FY18 Incentive Budget: \$32,687,334



Program Highlights

- Partner re-training/re-certification process completed. Revised lists posted to NJCEP website
- Program participation holding steady, with a few notable large projects in the pipeline
- Currently, majority of review pipeline is installation completions (~ 50 projects), of which most are K-12 schools. Once approved, will help meet or exceed MWh savings goal

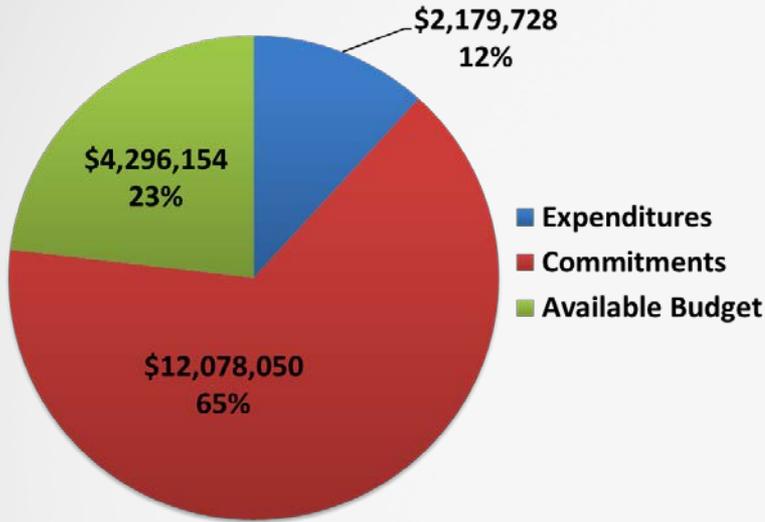


Note: The higher than anticipated thermal savings are due to projects being completed with high gas savings.

PAY FOR PERFORMANCE - NEW CONSTRUCTION

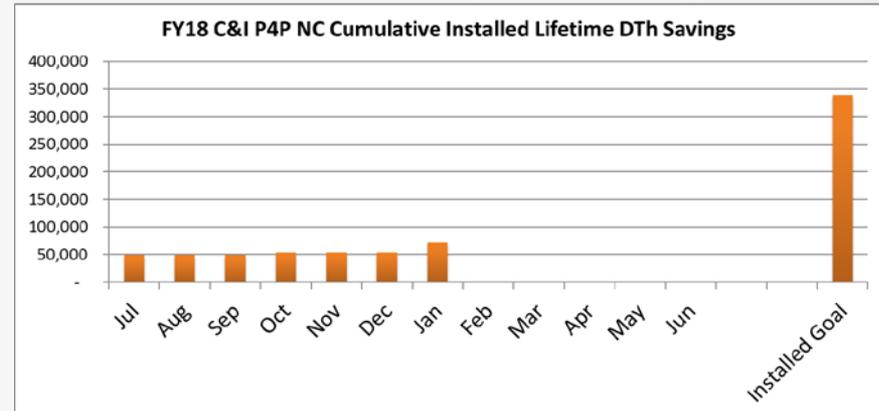
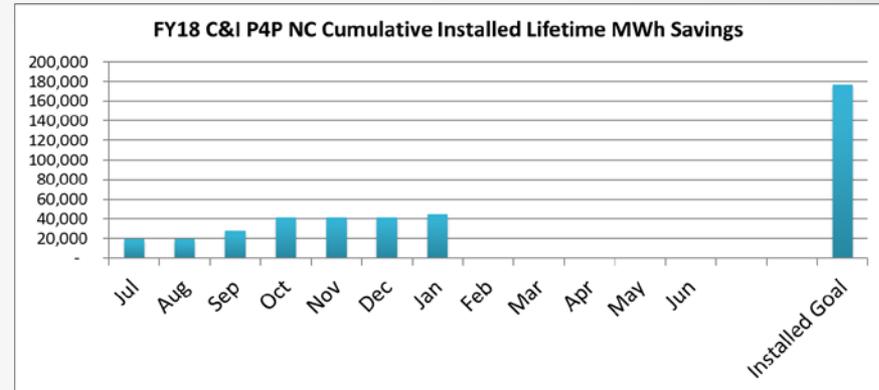


FY18 Incentive Budget: \$18,553,933



Program Highlights

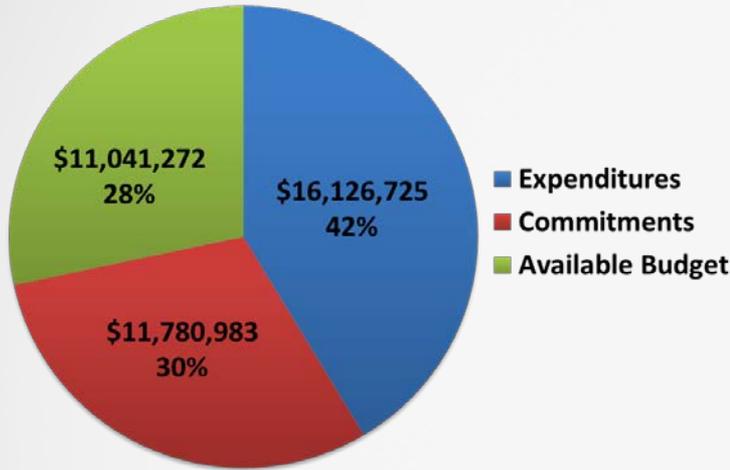
- Partner re-training/re-certification process completed. Revised lists posted to NJCEP website
- Proposed ERPs trickling in under new program/energy code (8, plus 2 drafts). TRC providing additional projects assistance to help Partners with learning curve
- 12 projects in pipeline for installation completion review. Once all approved, will help meet or exceed kWh and dTh savings goals



DIRECT INSTALL

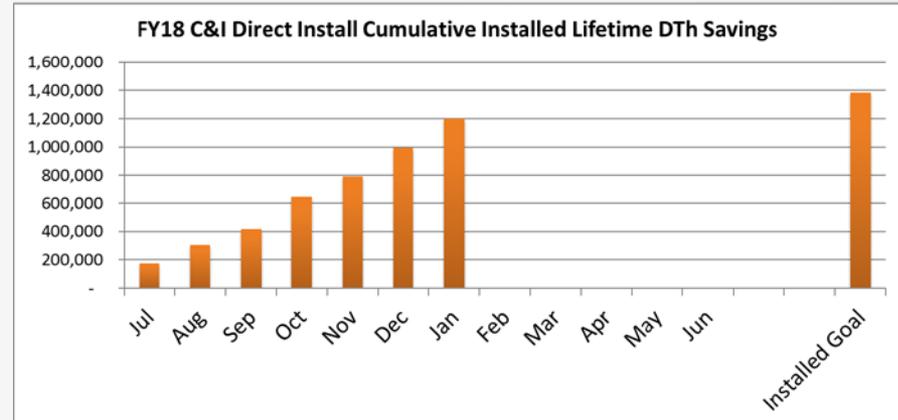
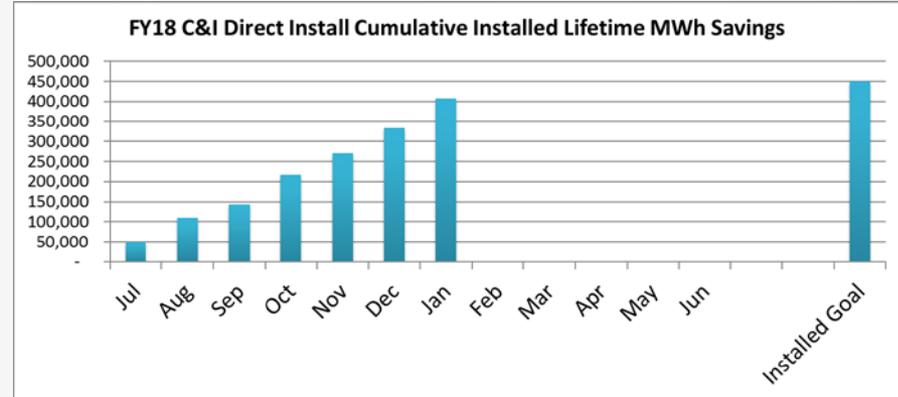


FY18 Incentive Budget: \$38,948,979



Program Highlights

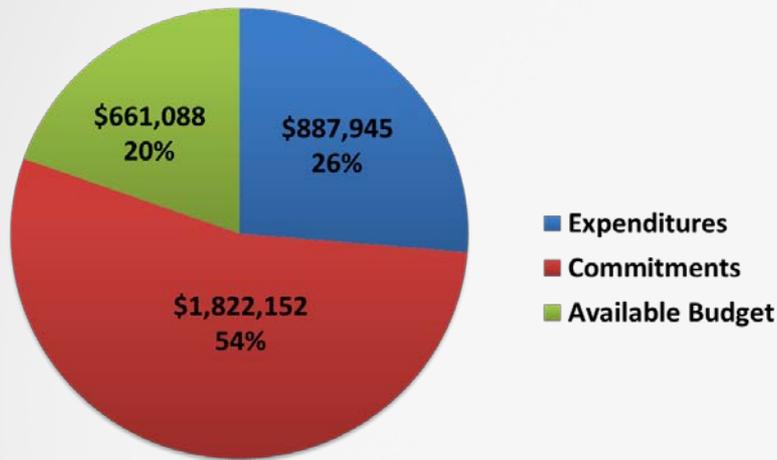
- Finalized 81 project submittals totaling over \$3.1 million
- Continued Direct Install contractor discussions regarding the FY19 program
- State Energy Program (SEP) funding is fully committed



LOCAL GOVERNMENT ENERGY AUDIT



FY18 Incentive Budget: \$3,371,185



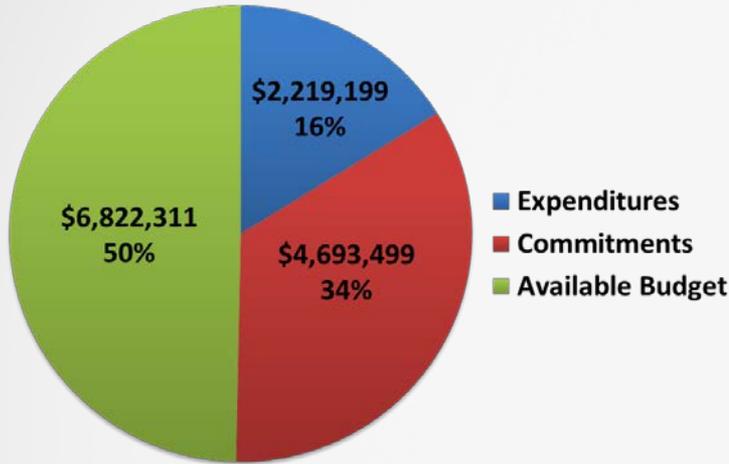
Note: The LGEA shows no installed savings as there are no associated savings with an energy audit.

Program Highlights

- 48 audit reports delivered for the following entity types:
 - One University
 - Eight K-12 School Districts
 - One Township

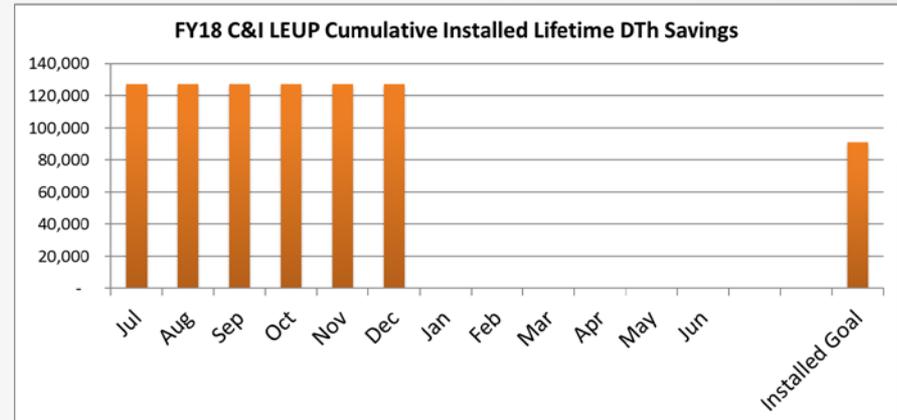
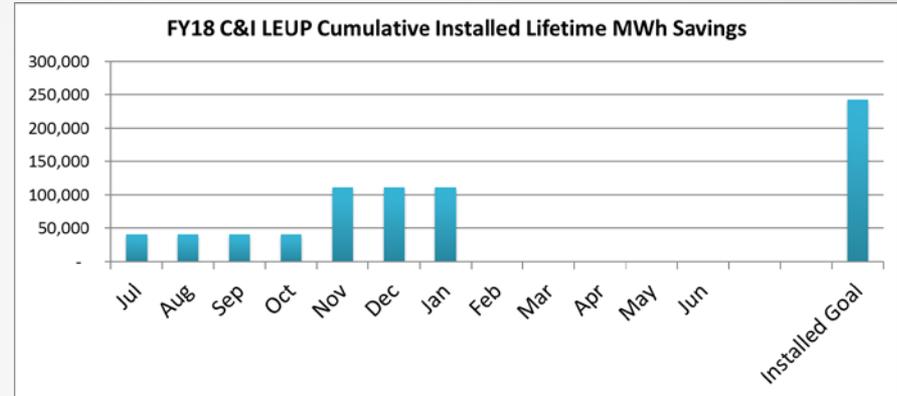
LARGE ENERGY USERS PROGRAM

FY18 Incentive Budget: \$13,735,009



Program Highlights

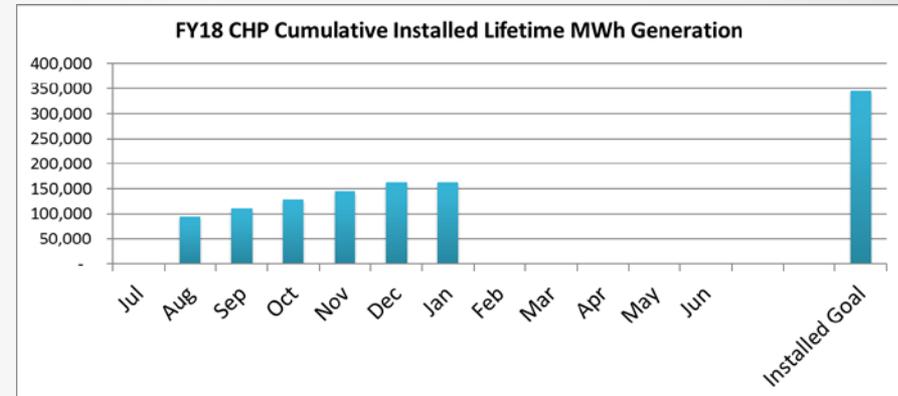
- Received one new enrollment from past participant
- Processing one project close-out
- Continued Outreach efforts with utilities to identify qualified large energy users



Note: The gas savings for this program are exceeding the goal. With a small volume program like LEUP, with a high volatility of savings, it is challenging to estimate the savings when the goals are being set.

COMBINED HEAT & POWER

FY18 Incentive Budget: \$33,094,339

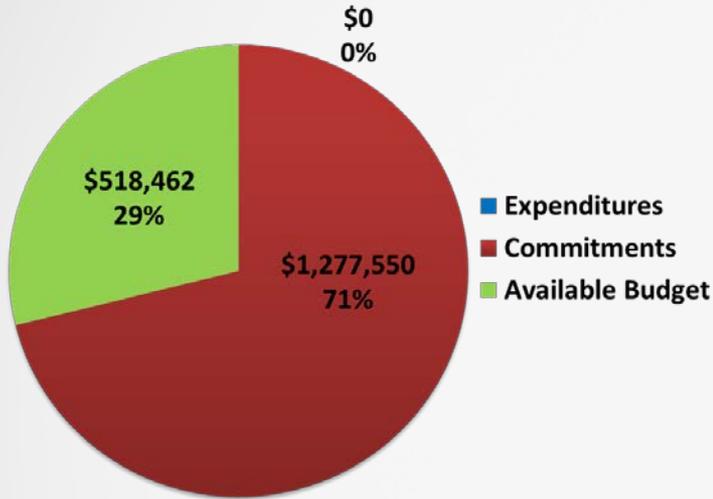


Program Highlights

- 5 projects in technical review queue, totaling approximately \$2.65M in incentives and 2MW of capacity

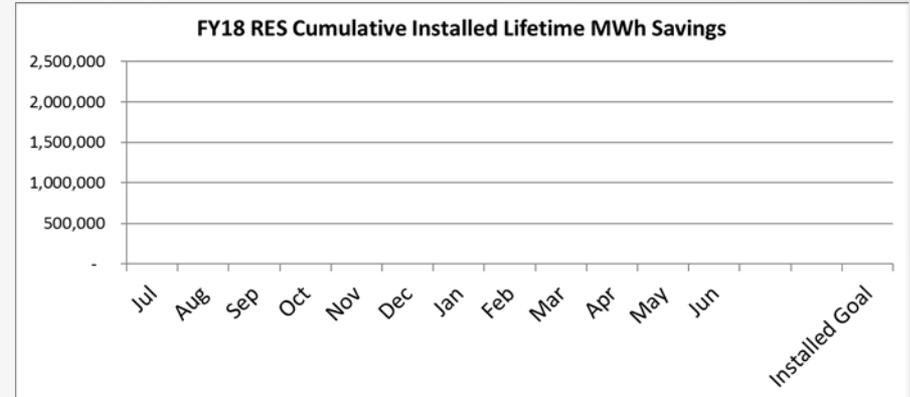
RENEWABLE ELECTRIC STORAGE

FY18 Incentive Budget: \$1,796,012



Program Highlights

- The program is not accepting new applications in FY18
- Applications received the last week of FY17 are being processed



Note: There are no installed savings as none of the approved projects were completed



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